

# FY21 NC 506 Final Ranking

## Tier 1 = 100% of ARD

Rank	Applicant Name	Project Name	Project Type	Component Type	Total Points	% of Maximum	Amount Requested	Amount Ranked	Running Total	Funding Amount Recommended	Tie Breaker (Cost Per Participant - total requested/house holds served 5a)
1	Family Promise of the Lower Cape Fear	Families Forward	Renewal	RRH	190/190	100.00%	16,944.00	\$16,944	\$16,944.00	\$16,944	
2	Family Promise of the Lower Cape Fear	TH-RRH	Renewal	TH RRH	175/205	75.00%	74,181.00	\$74,181	\$91,125.00	\$74,181	
3	First Fruit Ministries	Wilmington Dream Center - RRH	Renewal	RRH	141/190	74.00%	44,118.00	\$44,118	\$135,243.00	\$44,118	
4	Coastal Horizon	Hud Horizons Housing Renewal	Renewal	PSH	136/190	71.00%	105,763.00	\$105,763	\$241,006.00	\$105,763	
5	First Fruit Ministries	Wilmington Dream Center - PSH	Renewal	PSH	125/190	65.00%	10,046.00	\$10,046	\$251,052.00	\$10,046	
6	Cape Fear Council of Governments	Hopewood Preservation Reallocation*	New	PSH	146/200	73.00%	220,000.00	220,000.00	\$471,052.00	\$220,000	
7	Cape Fear Council of Governments	Coordinated Entry for the Cape Fear Region	New	HMIS	92/105	88.00%	43,500.00	\$43,500	\$514,552.00	\$43,500	
8	First Fruit Ministries	Wilmington Dream Center: PSH Reallocation	New	PSH	117/200	58.00%	112,116.00	\$112,116	\$626,668.00	\$112,116	
9	First Fruit Ministries	Wilmington Dream Center: PSH	New	PSH	134/200	67.00%	112,116.00	\$112,116	\$738,784.00	\$77,973	
<b>Tier 1 total:</b>											704,641.00
<b>Tier 2 = Bonus Funds</b>											
10	First Fruit Ministries	Wilmington Dream Center: RRH Bonus	New	RRH	175/200	87.00%	142,339.00	\$142,339	\$881,123.00	\$142,339	DV Bonus
11	First Fruit Ministries	Wilmington Dream Center: PSH	New	PSH	134/200	67.00%	112,116.00	\$112,116		\$34,143	Bonus
									\$881,123.00	<b>\$881,123.00</b>	

\* The CoC Ranking committee directed the CoC staff to apply for funding to preserve the PSH for Hopewood.

ARD	Bonus	Total
\$704,641	\$176,482	<b>\$881,123</b>



## Tri-County Homeless Interagency Council FY2021 CoC Renewal Project Scorecard

**Applicant:** Family Promise of LCF

**Reviewer Name:** Suzanne Rogers

**Project:** Families Forward RRH

**Reviewer Organization:** City of Wilmington

**Renewal Grant Number:** \_\_\_\_\_

**Reviewer Signature:** Rogers

**Year Originally Funded:** \_\_\_\_\_

**Date:** 10/21/2021

**Project Point Totals**

<b>Maximum Points Possible</b>	205
<b>Max Points Possible for Projects Without Data</b>	100

**Total Points Earned** 190

**Project Performance**

<b>Maximum Performance Points</b>	75
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**Performance Points Earned** 55

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#1 Program Utilization</b>						

(Bed/Unit Utilization for FY18 from HUD CoC APR) Instr: insert #'s from Q8b of APR APR Q8b Total January APR Q8b Total April APR Q8b Total July APR Q8b Total October	APR Q8b Total <table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td style="text-align: center;">2</td></tr> <tr><td style="text-align: center;">3</td></tr> <tr><td style="text-align: center;">3</td></tr> <tr><td style="text-align: center;">4</td></tr> <tr style="border: 2px solid black;"><td style="text-align: center;">3</td></tr> </table>	2	3	3	4	3	Project App 4B <table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td style="text-align: center;">4</td></tr> </table>	4	0%-74% 75%-90% 91-100%	0 15 25	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td style="text-align: center;">75%</td></tr> </table>	75%	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td style="text-align: center;">15</td></tr> </table>	15
2														
3														
3														
4														
3														
4														
75%														
15														

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#2 Permanent Housing Placement and Retention</b>						
(Number of People who stay in the program or exit to a PH destination)	APR Q23	APR Q23c Total Deceased	0%-59%	0	% Achieved <b>TH</b>	Points Earned
APR Q23c Total Persons exiting to PH	<input type="text" value="31"/>	<input type="text"/>	60-64%	5	<input style="border: 2px solid black;" type="text" value="#DIV/0!"/>	<input style="border: 2px solid black;" type="text" value="30"/>
APR Q5a8 Stayers <b>*For PH Only*</b> (for TH, leave as 0)	<input type="text" value="9"/>	APR #5a5 "Leavers" for TH	65-69%	10	% Achieved <b>PH</b>	90
	<input style="border: 2px solid black;" type="text" value="40"/>	<input type="text"/>	70-79%	15	<input style="border: 2px solid black;" type="text" value="100%"/>	
		APR #5a1 "Total" for PH	80-89%	20		
		<input style="border: 2px solid black;" type="text" value="40"/>	90-94%	25		
			95-100%	30		
			<b>*DV Only 60-100%</b>			

<b>#3 Increase in Income for People Leaving the Program</b>						
(Number of adults who exited with an increase in income from any source)	APR Q19a2		0-24%	0	% Achieved	Points Earned
APR Q19a2 Performance Measure: % of Persons who accomplished this measure	<input style="border: 2px solid black;" type="text" value="90%"/>		25-29%	1	<input style="border: 2px solid black;" type="text" value="90%"/>	<input style="border: 2px solid black;" type="text" value="10"/>
			30-34%	2		
			35-39%	3		
			40-44%	4		
			45-49%	5		
			50-54%	6		
			55-59%	7		
			60-64%	8		
			65-69%	9		

70-100%

10

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#4 Increase in Income for People Remaining in the Program</b>						
(Number of people who remained and increased cash income from any source)	APR Q19a3		0-14%	0		Points Earned
APR Q19a3 Performance Measure: % of Persons who accomplished this measure	<input type="text"/>		15-19%	1	0%	<input type="text"/>
			20-24%	2		
			25-29%	3		
			30-34%	4		
			35-39%	5		
			40-44%	6		
			45-49%	7		
			50-54%	8		
			55-59%	9		
			60-100%	10		
			<b>*DV Only 50-100%</b>			
<b>Priority Populations</b>						
	<b>Maximum Priorities Points</b>	<input type="text" value="15"/>				
				<b>Priorities Points Earned</b>		<input type="text" value="15"/>

<b>#5 Priority Populations</b>						
At least 65% of adult participants are part of a priority population identified in the CoC's most recent Comprehensive Data Analysis report	APR 5a					Points Earned
Enter # adults 18+ from 5a	<input type="text" value="14"/>	Veterans 5a #10	<input type="text" value="2"/>	0-65% in one priority population	0	14%
		Chronically Homeless 5a #11	<input type="text" value="0"/>	65-79% in one population	10	0%
		Domestic Violence Victims 14a "yes"	<input type="text" value="12"/>	80-100% in one population	15	86%
		Youth up to 24 5a #12	<input type="text" value="2"/>			14%
						<input type="text" value="15"/>

Families 8a with children & Adults

13

93%

#5a Project Improves Services/Safety for Victims of Domestic Violence (DV Projects Only)

The extent to which the project increases safety for victims of DV.

Attachment #8

\*Response Not Scored

**Housing First**

Maximum Housing First Points

40

Housing First Points Earned

40

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#6 Project Is Low Barrier</b>						

Project Narrative and Attachment 6 clearly demonstrate how each barrier has been eliminated  
Enter a "1" for each barrier to housing the program has eliminated

Attachment 6 + Attachment 4 (Project Narrative #1)

Project does not screen out for Substance Abuse

1

Project has reduced 1 barrier

5

Points Earned  
15

Project does not screen out for lack of Income

1

Project has reduced 2-3 barriers

10

Project does not screen out based on Criminal History

1

Project has reduced 4 barriers

15

Project Does Not Require Medication/Treatment Compliance for Entry

1

#7 Project Reduces Barriers to Retaining Housing

Project Narrative and Attachment 6 clearly demonstrate how each barrier has been eliminated

Attachment 6 + Attachment 4 (Project Narrative #2)

Enter a "1" for each barrier to retention the program has eliminated

- Project does not evict based on service participation
- Project does not evict based on progress on a service plan
- Project does not evict based on income loss or failure to improve on income
- Project does not pursue eviction based on 1st time violation of non-standard lease requirements
- Project does not evict based on medication/treatment compliance
- Project does not require sobriety to maintain housing
- Project does not limit overnight guests beyond standard lease requirements

1
1
1
1
1
1
1

Project has reduced 3-4 barriers

Project has reduced 5-6 barriers

Project has reduced 7 barriers

5

10

15

Points Earned

15
----

#8 Project Provides Adequate and Appropriate Support

Project demonstrates a Housing First approach to service provision

Attachment 4 (Project Narrative #3)

Points Earned

Mark a 1 next to each Housing First Service Approach adopted

Program has a person-centered planning approach (goals and service engagement are self directed)

1

Program provides elective case management services, separate from property management & other basic services

1

Program takes a case conference approach to addressing behavior issues and lease violations, prior to any eviction proceedings

1

No Service Approaches Adopted

0

1-2 service approaches adopted

5

3 service approaches

10

10

**Coordinated Entry**

Maximum Coordinated Entry Points

55

Coordinated Entry Points Earned

20

**#9 Project Collaborates to Improve Services and Increase Access**

The extent to which the project coordinates with other community partners to enhance services and promote their housing.

Attachment 4  
(Project Narrative #4) Refer to Section 4A in NOFA

Minimal effort: [project has few to no established partnerships for services they do not provide]  
Standard Effort: [project has established partnerships for services they do not provide, strong effort. project has clearly established partnerships for services they

0

5

10

Points Earned

5

**#10 Coordinated Entry Referral Acceptance Rate**

The percentage of referrals from Coordinated Entry that resulted in enrollment into the project

Coordinated Entry data

0-40%

40-60%

0

5

Points Earned



60-80%

10



80-100%

15



#11 Project Fills Vacancies with Referrals from Coordinated Entry

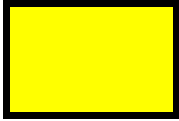
Number of individuals new to the project.

<100%

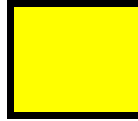
0

Points Earned

Entry/Exit Report #2b

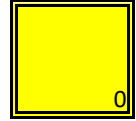


Number of referrals from Housing List



100%

15



#12 Project Prioritizes Literally Homeless Households (TH Projects Only)

Percentage of Individuals Coming from Literally Homeless Situations

0-64%

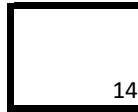
0

Points Earned

APR #15 Homeless Situations Subtotal

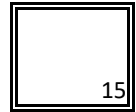


Apr #15 Living Situation Total



65-79%  
80-89%  
90-100%

5  
10  
15



**Connection to Mainstream Resources**

Maximum Mainstream Resource Points

10

Mainstream Resource Points Earned

10

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#13 Program Services</b>						
The program provides sufficient resources to help build self sufficiency	Attachment 4 (Project Narrative #5)	Number of services provided by applicant	0-2 3-4 5+	0 3 5		Points Earned 5
<b>#14 Service Partnerships</b>						
The program has community partnerships to provide referrals for needed services	Attachment 4 (Project Narrative #5)	Number of services provided by a Partner	0-2 3-5 6+	0 2 5		Points Earned 5

**Agency Capacity and Financial Management**

Maximum Points for Management

35

Financial Management Points Earned

35

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#15 Funds Utilized in a Timely Manner</b>						
The entire grant is drawn down within 30 days of the close of the grant period.	eLOCCS draw down summary	16944	<100% of funds drawn down	0	100%	5
	Grant Total Amount drawn down	16944	100% of funds drawn down	5		

<b>#16 Audit Findings</b>						Points Earned
The agency adheres to HUD regulations or has completed a financial audit with no findings.	HUD monitoring report from last five (5) years and most recent audit statement; All correspondence with HUD regarding monitoring report and findings; Attachment 4 (Project Narrative #6)		Monitoring/Audit with no findings or resolved findings	10		10
			Monitoring/Audit with findings, agency has taken adequate and timely steps to resolve the findings	5		
			Monitoring/Audit with findings, agency has not taken adequate and timely steps to resolve the findings	0		

<b>#17 Cost Per Permanent Housing Exit (Transitional Housing Only)</b>						Points Earned

The agency demonstrates cost effective positive outcomes as measured by cost per PH exit.

Project Budget 6E8

APR #23a Permanent Destinations Subtotal

APR #23b Permanent Destinations Subtotal

0

\$10,000+

\$5,000-\$9,999

\$0-4,999

0

5

10

#DIV/0!

#17 Cost Per Permanent Housing Exit/Retention (Permanent Housing Only)

The agency demonstrates cost effective positive outcomes as measured by cost per PH exit/retention.

Project Funding Request 6E 8

APR #23a Permanent Destinations Subtotal

APR #23b Permanent Destinations Subtotal

APR #5a8 "Stayers"

\$16,944
31
9
40

\$10,000+

\$5,000-\$9,999

\$0-4,999

0

5

10

\$424

Points Earned

10

Use 23c

#18 Staff Development and Training

The agency demonstrates ability to keep up with changing policies and best practices through staff development and training.	Training Checklist + Attachment 7 (registrations/attendance certificates)	# Trainings Checked with back-up	No trainings	0	Points Earned
			1-2 trainings	5	
			3+ trainings	10	
		7			10

<b>HMIS Data and Quality Improvement</b>		<b>Maximum Points for Data &amp; QI</b>	15	<b>Data Points Earned</b>		15
Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned

#19 Data Quality

Entry of required data elements is complete and accurate.	APR #6 a-c	APR 6a Overall Score	0%	10%+	0	0%	Points Earned
		APR 6b Veteran Status	0%	5-9%	5		
		APR 6b Entry Date	0%	0-4%	10		
		APR 6b Relationship to HoH	0%				
		APR 6b Client Location	0%				
		APR 6b Disabling Condition	0%				
							10

APR 6c Destination	0%
APR 6c Income Sources @ Entry	0%
APR 6c Income Sources @ Annual Assmt.	0%
APR 6c Income Sources @ Exit	0%
	0%

#20 Performance Evaluation

Strategies used to evaluate one or more aspects of program performance.

Attachment 4 (Project Narrative #8)

Insufficient performance evaluation plan.  
Effective performance evaluation plan.

0  
5



Points Earned

#20a Project Uses Data from an HMIS Comparable Database to Evaluate Performance. (DV Projects Only)

The extent to which the provider Attachment #8 uses HMIS comparable data to evaluate performance.

\*Response Not Scored





## Tri-County Homeless Interagency Council FY2021 CoC Renewal Project Scorecard

**Applicant:** Family Promise of the Lower Cape Fear

**Reviewer Name:** Cecelia Peers

**Project:** Transitional Housing/Rapid Re-Housing Program Renewal

**Reviewer Organization:** Trillium Health Resources

**Renewal Grant Number:** \_\_\_\_\_

**Reviewer Signature:** *Cecelia Peers*

**Year Originally Funded:** \_\_\_\_\_

**Date:** 10/12/2021

**Project Point Totals**                      **Maximum Points Possible**                      215  
Max Points Possible for Projects Without Data                      100

**Total Points Earned**                      185

**Project Performance**                      **Maximum Performance Points**                      75

**Performance Points Earned**                      50

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#1 Program Utilization</b>						

(Bed/Unit Utilization for FY18 from HUD CoC APR)	APR Q8b Total	Project App 4B	0%-74%	0	50%	0
Instr: insert #'s from Q8b of APR			75%-90%	15		
APR Q8b Total January	5	8	91-100%	25		
APR Q8b Total April	5					
APR Q8b Total July	2					
APR Q8b Total October	4					
	4					



Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#2 Permanent Housing Placement and Retention</b>						
(Number of People who stay in the program or exit to a PH destination)	APR Q23	APR Q23c Total Deceased			% Achieved <b>TH</b>	Points Earned
APR Q23c Total Persons exiting to PH	<input type="text" value="7"/>	<input type="text" value="0"/>	0%-59%	0	<input type="text" value="100%"/>	<input type="text" value="30"/>
APR Q5a8 Stayers *For PH Only* (for TH, leave as 0)	<input type="text" value="0"/> <input type="text" value="7"/>	APR #5a5 "Leavers" for TH	60-64%	5	% Achieved <b>PH</b>	
		<input type="text" value="7"/>	65-69%	10	<input type="text" value="#DIV/0!"/>	
		APR #5a1 "Total" for PH	70-79%	15		
		<input type="text" value="0"/>	80-89%	20		
			90-94%	25		
			95-100%	30		
			<b>*DV Only 60-100%</b>			

<b>#3 Increase in Income for People Leaving the Program</b>						
(Number of adults who exited with an increase in income from any source)	APR Q19a2				% Achieved	Points Earned
APR Q19a2 Performance Measure: % of Persons who accomplished this measure	<input type="text" value="100%"/>		0-24%	0	<input type="text" value="100%"/>	<input type="text" value="10"/>
			25-29%	1		
			30-34%	2		
			35-39%	3		
			40-44%	4		
			45-49%	5		
			50-54%	6		
			55-59%	7		
			60-64%	8		
			65-69%	9		

70-100%

10

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#4 Increase in Income for People Remaining in the Program</b>						
(Number of people who remained and increased cash income from any source)	APR Q19a3		0-14%	0		Points Earned
APR Q19a3 Performance Measure: % of Persons who accomplished this measure	<input type="text" value="100%"/>		15-19%	1	<input type="text" value="100%"/>	<input type="text" value="10"/>
			20-24%	2		
			25-29%	3		
			30-34%	4		
			35-39%	5		
			40-44%	6		
			45-49%	7		
			50-54%	8		
			55-59%	9		
			60-100%	10		
			<b>*DV Only 50-100%</b>			
<b>Priority Populations</b>						
	<b>Maximum Priorities Points</b>	<input type="text" value="15"/>				
				<b>Priorities Points Earned</b>		<input type="text" value="15"/>

<b>#5 Priority Populations</b>						
At least 65% of adult participants are part of a priority population identified in the CoC's most recent Comprehensive Data Analysis report	APR 5a					Points Earned
Enter # adults 18+ from 5a	<input type="text" value="9"/>	Veterans 5a #10	<input type="text" value="1"/>	0-65% in one priority population	0	<input type="text" value="11%"/>
		Chronically Homeless 5a #11	<input type="text" value="0"/>	65-79% in one population	10	<input type="text" value="0%"/>
		Domestic Violence Victims 14a "yes"	<input type="text" value="9"/>	80-100% in one population	15	<input type="text" value="100%"/>
		Youth up to 24 5a #12	<input type="text" value="2"/>			<input type="text" value="22%"/>

Families 8a with children & Adults

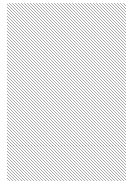


#5a Project Improves Services/Safety for Victims of Domestic Violence (DV Projects Only)

The extent to which the project increases safety for victims of DV.

Attachment #8

\*Response Not Scored



Housing First

Maximum Housing First Points

Housing First Points Earned

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
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#6 Project Is Low Barrier

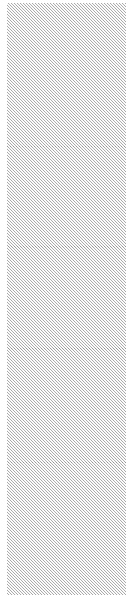
Project Narrative and Attachment 6 clearly demonstrate how each barrier has been eliminated. Enter a "1" for each barrier to housing the program has eliminated.

Attachment 6 + Attachment 4 (Project Narrative #1)

- Project does not screen out for Substance Abuse
- Project does not screen out for lack of Income
- Project does not screen out based on Criminal History
- Project Does Not Require Medication/Treatment Compliance for Entry

1
1
1
1

- Project has reduced 1 barrier 5
- Project has reduced 2-3 barriers 10
- Project has reduced 4 barriers 15



Points Earned

#7 Project Reduces Barriers to Retaining Housing

Project Narrative and Attachment 6 clearly demonstrate how each barrier has been eliminated

Attachment 6 + Attachment 4 (Project Narrative #2)

Enter a "1" for each barrier to retention the program has eliminated

Project does not evict based on service participation

1

Project does not evict based on progress on a service plan

1

Project does not evict based on income loss or failure to improve on income

1

Project does not pursue eviction based on 1st time violation of non-standard lease requirements

1

Project does not evict based on medication/treatment compliance

1

Project does not require sobriety to maintain housing

1

Project does not limit overnight guests beyond standard lease requirements

1

Project has reduced 3-4 barriers

5

Project has reduced 5-6 barriers

10

Project has reduced 7 barriers

15

Points Earned

15

#8 Project Provides Adequate and Appropriate Support

Project demonstrates a Housing First approach to service provision

Attachment 4 (Project Narrative #3)

Points Earned

Mark a 1 next to each Housing First Service Approach adopted

Program has a person-centered planning approach (goals and service engagement are self directed)

1
---

No Service Approaches Adopted

0

10
----

Program provides elective case management services, separate from property management & other basic services

1
---

1-2 service approaches adopted

5

Program takes a case conference approach to addressing behavior issues and lease violations, prior to any eviction proceedings

1
---

3 service approaches

10

**Coordinated Entry**

Maximum Coordinated Entry Points

55
----

Coordinated Entry Points Earned

25
----

**#9 Project Collaborates to Improve Services and Increase Access**

The extent to which the project coordinates with other community partners to enhance services and promote their housing.

Attachment 4  
(Project Narrative #4) Refer to Section 4A in NOFA

Minimal effort: [project has few to no established partnerships for services they do not provide]  
Standard Effort: [project has established partnerships for services they do not provide, strong effort: project has clearly established partnerships for services they

0

10
----

5

10

**#10 Coordinated Entry Referral Acceptance Rate**

The percentage of referrals from Coordinated Entry that resulted in enrollment into the project

Coordinated Entry data

0-40%  
40-60%

0

5

10
----

Points Earned

60-80%

10



80-100%

15



#11 Project **Fills Vacancies with Referrals from Coordinated Entry**

Number of individuals new to the project.

<100%

0

Points Earned

Entry/Exit Report #2b

Number of referrals from 0 Housing List

100%

15



#12 Project **Prioritizes Literally Homeless Households (TH Projects Only)**

Percentage of Individuals Coming from Literally Homeless Situations

0-64%

0

Points Earned

APR #15 Homeless Situations Subtotal

Apr #15 Living Situation Total

65-79%  
80-89%  
90-100%

5  
10  
15



**Connection to Mainstream Resources**

Maximum Mainstream Resource Points

10

Mainstream Resource Points Earned

5

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
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#13 Program Services

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
The program provides sufficient resources to help build self sufficiency	Attachment 4 (Project Narrative #5)	0	0-2 3-4 5+	0 3 5		0

#14 Service Partnerships

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
The program has community partnerships to provide referrals for needed services	Attachment 4 (Project Narrative #5)	6	0-2 3-5 6+	0 2 5		5

**Agency Capacity and Financial Management**

Maximum Points for Management

35

Financial Management Points Earned

35

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
-------	--------	------------------------	-----------------------	----------------------	------------	---------------

**#15 Funds Utilized in a Timely Manner**

The entire grant is drawn down within 30 days of the close of the grant period.	eLOCCS draw down summary	Grant Total Amount drawn down				Points Earned
		72597	<100% of funds drawn down	0	100%	5
		72597	100% of funds drawn down	5		

**#16 Audit Findings**

The agency adheres to HUD regulations or has completed a financial audit with no findings.	HUD monitoring report from 2016-2017 or most recent audit statement; All correspondence with HUD regarding monitoring report and findings; Attachment 4 (Project Narrative #6)		Monitoring/Audit with no findings or resolved findings	10		Points Earned
			Monitoring/Audit with findings, agency has taken adequate and timely steps to resolve the findings	5		
			Monitoring/Audit with findings, agency has not taken adequate and timely steps to resolve the findings	0		

**#17 Cost Per Permanent Housing Exit (Transitional Housing Only)**

Points Earned

The agency demonstrates cost effective positive outcomes as measured by cost per PH exit.

Project Budget 6E8

APR #23a Permanent Destinations Subtotal

APR #23b Permanent Destinations Subtotal

0

\$10,000+

\$5,000-\$9,999

\$0-4,999

0

5

10

#DIV/0!

0

#17 Cost Per Permanent Housing Exit/Retention (Permanent Housing Only)

The agency demonstrates cost effective positive outcomes as measured by cost per PH exit/retention.

Project Funding Request 6E 8

APR #23a Permanent Destinations Subtotal

APR #23b Permanent Destinations Subtotal

APR #5a8 "Stayers"

\$74,181
32
0
5
37

\$10,000+

\$5,000-\$9,999

\$0-4,999

0

5

10

\$2,005

Points Earned

10

#18 Staff Development and Training

		# Trainings Checked with back-up		Points Earned
The agency demonstrates ability to keep up with changing policies and best practices through staff development and training.	Training Checklist + Attachment 7 (registrations/attendance certificates)	<input type="text"/>	No trainings	0
			1-2 trainings	5
			3+ trainings	10
				<input type="text" value="10"/>

HMIS Data and Quality Improvement		Maximum Points for Data & QI	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Data Points Earned	Points Earned
		<input type="text" value="15"/>	<input type="text"/>				<input type="text" value="15"/>	<input type="text" value="15"/>

#19 Data Quality

		APR #6 a-c	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
Entry of required data elements is complete and accurate.	APR #6 a-c	APR 6a Overall Score	<input type="text" value="11%"/>	10%+	0	1%	<input type="text" value="10"/>
		APR 6b Veteran Status	<input type="text" value="0%"/>	5-9%	5		
		APR 6b Entry Date	<input type="text" value="0%"/>	0-4%	10		
		APR 6b Relationship to HoH	<input type="text" value="0%"/>				
		APR 6b Client Location	<input type="text" value="0%"/>				
		APR 6b Disabling Condition	<input type="text" value="0%"/>				

APR 6c Destination	0%
APR 6c Income Sources @ Entry	0%
APR 6c Income Sources @ Annual Assmt.	0%
APR 6c Income Sources @ Exit	0%
	11%

#20 Performance Evaluation

Strategies used to evaluate one or more aspects of program performance.

Attachment 4 (Project Narrative #8)

Insufficient performance evaluation plan.  
Effective performance evaluation plan.

0  
5



Points Earned

#20a Project Uses Data from an HMIS Comparable Database to Evaluate Performance. (DV Projects Only)

The extent to which the provider Attachment #8 uses HMIS comparable data to evaluate performance.

\*Response Not Scored





## Tri-County Homeless Interagency Council FY2021 CoC Renewal Project Scorecard

**Applicant:** First Fruit Ministries

**Reviewer Name:** Leslie Smiley

**Project:** Wilmington Dream Center - RRH

**Reviewer Organization:** CFHN

**Renewal Grant Number:** \_\_\_\_\_

**Reviewer Signature:** Leslie Smiley

**Year Originally Funded:** \_\_\_\_\_

**Date:** 10/21/2021

**Project Point Totals**

<b>Maximum Points Possible</b>	205
<b>Max Points Possible for Projects Without Data</b>	100

**Total Points Earned** 141

**Project Performance**

<b>Maximum Performance Points</b>	75
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**Performance Points Earned** 36

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#1 Program Utilization</b>						

<p>(Bed/Unit Utilization for FY19 from HUD CoC APR)</p> <p>Instr: insert #'s from Q8b of APR</p> <p>APR Q8b Total January</p> <p>APR Q8b Total April</p> <p>APR Q8b Total July</p> <p>APR Q8b Total October</p>	<p>APR Q8b Total</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td style="text-align: center;">0</td></tr> <tr><td style="text-align: center;">0</td></tr> <tr><td style="text-align: center;">0</td></tr> <tr><td style="text-align: center;">0</td></tr> <tr><td style="text-align: center;">0</td></tr> </table>	0	0	0	0	0	<p>Project App 4B</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td style="text-align: center;">0</td></tr> </table>	0	<p>0%-74%</p> <p>75%-90%</p> <p>91-100%</p>	<p>0</p> <p>15</p> <p>25</p>	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td style="text-align: center;">#DIV/0!</td></tr> </table>	#DIV/0!	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td style="text-align: center;">0</td></tr> </table>	0
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Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#2 Permanent Housing Placement and Retention</b>						
(Number of People who stay in the program or exit to a PH destination)	APR Q23	APR Q23c Total Deceased	0%-59%	0	% Achieved <b>TH</b>	Points Earned
APR Q23c Total Persons exiting to PH	15	0	60-64%	5	<b>#DIV/0!</b>	30
APR Q5a8 Stayers <b>*For PH Only*</b> (for TH, leave as 0)	3	APR #5a5 "Leavers" for TH	65-69%	10	% Achieved <b>PH</b>	
	18		70-79%	15	100%	
		APR #5a1 "Total" for PH	80-89%	20		
		18	90-94%	25		
			95-100%	30		
			<b>*DV Only 60-100%</b>			

<b>#3 Increase in Income for People Leaving the Program</b>						
(Number of adults who exited with an increase in income from any source)	APR Q19a2		0-24%	0	% Achieved	Points Earned
APR Q19a2 Performance Measure: % of Persons who accomplished this measure	50%		25-29%	1	50%	6
			30-34%	2		
			35-39%	3		
			40-44%	4		
			45-49%	5		
			50-54%	6		
			55-59%	7		
			60-64%	8		
			65-69%	9		

70-100%

10



Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#4 Increase in Income for People Remaining in the Program</b>						
(Number of people who remained and increased cash income from any source)	APR Q19a1		0-14%	0		Points Earned
APR Q19a3 Performance Measure: % of Persons who accomplished this measure	<input type="text" value="0%"/>		15-19%	1	<input type="text" value="0%"/>	<input type="text" value="0"/>
			20-24%	2		
			25-29%	3		
			30-34%	4		
			35-39%	5		
			40-44%	6		
			45-49%	7		
			50-54%	8		
			55-59%	9		
			60-100%	10		
			<b>*DV Only 50-100%</b>			
<b>Priority Populations</b>						
	<b>Maximum Priorities Points</b>	<input type="text" value="15"/>				
				<b>Priorities Points Earned</b>		<input type="text" value="15"/>

<b>#5 Priority Populations</b>						
At least 65% of adult participants are part of a priority population identified in the CoC's most recent Comprehensive Data Analysis report	APR 5a					Points Earned
Enter # adults 18+ from 5a	<input type="text" value="9"/>	Veterans 5a #10	<input type="text" value="0"/>	0-65% in one priority population	0	<input type="text" value="0%"/>
		Chronically Homeless 5a #11	<input type="text" value="0"/>	65-79% in one population	10	<input type="text" value="0%"/>
		Domestic Violence Victims 14a "yes"	<input type="text" value="8"/>	80-100% in one population	15	<input type="text" value="89%"/>
		Youth up to 24 5a #12	<input type="text" value="0"/>			<input type="text" value="0%"/>

Families 8a with children & Adults

4

44%

#5a Project Improves Services/Safety for Victims of Domestic Violence (DV Projects Only)

The extent to which the project increases safety for victims of DV.

Attachment #8

\*Response Not Scored

Housing First

Maximum Housing First Points

40

Housing First Points Earned

40

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#6 Project Is Low Barrier</b>						

Project Narrative and Attachment 6 clearly demonstrate how each barrier has been eliminated  
Enter a "1" for each barrier to housing the program has eliminated

Attachment 6 + Attachment 4 (Project Narrative #1)

Project does not screen out for Substance Abuse

1

Project has reduced 1 barrier

5

Points Earned

15

Project does not screen out for lack of Income

1

Project has reduced 2-3 barriers

10

Project does not screen out based on Criminal History

1

Project has reduced 4 barriers

15

Project Does Not Require Medication/Treatment Compliance for Entry

1

#7 Project Reduces Barriers to Retaining Housing

Project Narrative and Attachment 6 clearly demonstrate how each barrier has been eliminated

Attachment 6 + Attachment 4 (Project Narrative #2)

Enter a "1" for each barrier to retention the program has eliminated

Project does not evict based on service participation	1
Project does not evict based on progress on a service plan	1
Project does not evict based on income loss or failure to improve on income	1
Project does not pursue eviction based on 1st time violation of non-standard lease requirements	1
Project does not evict based on medication/treatment compliance	1
Project does not require sobriety to maintain housing	1
Project does not limit overnight guests beyond standard lease requirements	1

Project has reduced 3-4 barriers

5

Project has reduced 5-6 barriers

10

Project has reduced 7 barriers

15

Points Earned

15

#8 Project Provides Adequate and Appropriate Support

Project demonstrates a Housing First approach to service provision

Attachment 4 (Project Narrative #3)

Points Earned

Mark a 1 next to each Housing First Service Approach adopted

Program has a person-centered planning approach (goals and service engagement are self directed)

1

Program provides elective case management services, separate from property management & other basic services

1

Program takes a case conference approach to addressing behavior issues and lease violations, prior to any eviction proceedings

1

No Service Approaches Adopted

0

1-2 service approaches adopted

5

3 service approaches

10

10

**Coordinated Entry**

Maximum Coordinated Entry Points

55

Coordinated Entry Points Earned

10

**#9 Project Collaborates to Improve Services and Increase Access**

The extent to which the project coordinates with other community partners to enhance services and promote their housing.

Attachment 4  
(Project Narrative #4) Refer to Section 4A in NOFA

Minimal effort: [project has few to no established partnerships for services they do not provide]  
Standard Effort: [project has established partnerships for services they do not provide, strong effort. [project has clearly established partnerships for services they

0

5

10

Points Earned

10

**#10 Coordinated Entry Referral Acceptance Rate**

The percentage of referrals from Coordinated Entry that resulted in enrollment into the project

Coordinated Entry data

0-40%

40-60%

0

5

Points Earned

No data

60-80%

10



80-100%

15



#11 Project Fills Vacancies with Referrals from Coordinated Entry

Number of individuals new to the project.

Number of referrals from Housing List

<100%

0

Points Earned



Entry/Exit Report #2b

100%

15

#DIV/0!

0

#12 Project Prioritizes Literally Homeless Households (TH Projects Only)

Percentage of Individuals Coming from Literally Homeless Situations

NA

Apr #15 Living Situation Total

0-64%

0

Points Earned



APR #15 Homeless Situations Subtotal

65-79%  
80-89%  
90-100%

5  
10  
15

#DIV/0!

0

**Connection to Mainstream Resources**

Maximum Mainstream Resource Points

10

Mainstream Resource Points Earned

10

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#13 Program Services</b>						
The program provides sufficient resources to help build self sufficiency	Attachment 4 (Project Narrative #5)	Number of services provided by applicant				Points
		7	0-2 3-4 5+	0 3 5		5
<b>#14 Service Partnerships</b>						
The program has community partnerships to provide referrals for needed services	Attachment 4 (Project Narrative #5)	Number of services provided by a Partner				Points Earned
		6	0-2 3-5 6+	0 2 5		5

**Agency Capacity and Financial Management**

Maximum Points for Management

35

Financial Management Points Earned

20

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
-------	--------	------------------------	-----------------------	----------------------	------------	---------------

**#15 Funds Utilized in a Timely Manner**

The entire grant is drawn down within 30 days of the close of the grant period.	eLOCCS draw down summary	Grant Total	43326	<100% of funds drawn down	0	97%	0
		Amount drawn down	42233.65	100% of funds drawn down	5		

**#16 Audit Findings**

The agency adheres to HUD regulations or has completed a financial audit with no findings.	HUD monitoring report from last five (5) years and most recent audit statement; All correspondence with HUD regarding monitoring report and findings; Attachment 4 (Project Narrative #6)	Monitoring/Audit with no findings or resolved findings	10			0
		Monitoring/Audit with findings, agency has taken adequate and timely steps to resolve the findings	5			
		Monitoring/Audit with findings, agency has not taken adequate and timely steps to resolve the findings	0			

**#17 Cost Per Permanent Housing Exit (Transitional Housing Only)**

Points Earned



The agency demonstrates cost effective positive outcomes as measured by cost per PH exit.

Project Budget 6E8

APR #23a Permanent Destinations Subtotal

APR #23b Permanent Destinations Subtotal

0

\$10,000+

\$5,000-\$9,999

\$0-4,999

0

5

10

#DIV/0!

#17 Cost Per Permanent Housing Exit/Retention (Permanent Housing Only)

The agency demonstrates cost effective positive outcomes as measured by cost per PH exit/retention.

Project Funding Request 6E 8

APR #23a Permanent Destinations Subtotal

APR #23b Permanent Destinations Subtotal

APR #5a8 "Stayers"

\$44,118
15
15

\$10,000+

\$5,000-\$9,999

\$0-4,999

0

5

10

\$2,941

Points Earned

10

#18 Staff Development and Training

		# Trainings Checked with back-up		Points Earned
The agency demonstrates ability to keep up with changing policies and best practices through staff development and training.	Training Checklist + Attachment 7 (registrations/attendance certificates)	3+	No trainings	0
			1-2 trainings	5
			3+ trainings	10
				10

HMIS Data and Quality Improvement		Maximum Points for Data & QI	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Data Points Earned	Points Earned
Input	Source	15					10	

#19 Data Quality

		APR #6 a-c	Raw Data	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
Entry of required data elements is complete and accurate.	APR #6 a-c	APR 6a Overall Score	6%	10%+	0	2%	5
		APR 6b Veteran Status	11%	5-9%	5		
		APR 6b Entry Date	0%	0-4%	10		
		APR 6b Relationship to HoH	0%				
		APR 6b Client Location	0%				
		APR 6b Disabling Condition	0%				
							5

APR 6c Destination	0%
APR 6c Income Sources @ Entry	0%
APR 6c Income Sources @ Annual Assmt.	0%
APR 6c Income Sources @ Exit	0%
	17%

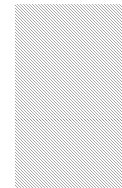
#20 Performance Evaluation

Strategies used to evaluate one or more aspects of program performance.

Attachment 4 (Project Narrative #8)

Insufficient performance evaluation plan.  
Effective performance evaluation plan.

0  
5

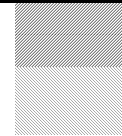


Points Earned  
5

#20a Project Uses Data from an HMIS Comparable Database to Evaluate Performance. (DV Projects Only)

The extent to which the provider Attachment #8 uses HMIS comparable data to evaluate performance.

\*Response Not Scored





## Tri-County Homeless Interagency Council FY2021 CoC Renewal Project Scorecard

**Applicant:** Coastal Horizons

**Project:** HUD Horizons Housing

**Renewal Grant Number:** FR-6500-N25

**Year Originally Funded:** \_\_\_\_\_

**Reviewer Name:** Meg McBride

Hope Recovery

**Reviewer Organization:** Church

**Reviewer Signature:** *Meg McBride*

**Date:** .. 10.20.21

<b>Project Point Totals</b>	<b>Maximum Points Possible</b>	205
	<b>Max Points Possible for Projects Without Data</b>	100

**Total Points Earned** 136

**Project Performance** **Maximum Performance Points** 75

**Performance Points Earned** 21

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#1 Program Utilization</b>						

<p>(Bed/Unit Utilization for FY18 from HUD CoC APR)</p> <p>Instr: insert #'s from Q8b of APR</p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 80%;">APR Q8b Total January</td> <td style="width: 20%; border: 1px solid black; text-align: center;">4</td> </tr> <tr> <td>APR Q8b Total April</td> <td style="border: 1px solid black; text-align: center;">4</td> </tr> <tr> <td>APR Q8b Total July</td> <td style="border: 1px solid black; text-align: center;">5</td> </tr> <tr> <td>APR Q8b Total October</td> <td style="border: 1px solid black; text-align: center;">4</td> </tr> <tr> <td></td> <td style="border: 1px solid black; text-align: center;">4.25</td> </tr> </table>	APR Q8b Total January	4	APR Q8b Total April	4	APR Q8b Total July	5	APR Q8b Total October	4		4.25	<p>Project App 4B</p> <p style="margin-left: 20px;"><span style="border: 1px solid black; padding: 2px 10px;">11</span></p>	<p>0%-74%</p> <p>75%-90%</p> <p>91-100%</p>	<p>0</p> <p>15</p> <p>25</p>	<table style="width: 100%; border-collapse: collapse;"> <tr> <td style="border: 1px solid black; text-align: center; width: 50px;">39%</td> </tr> </table>	39%	<table style="width: 100%; border-collapse: collapse;"> <tr> <td style="border: 1px solid black; text-align: center; width: 50px;">0</td> </tr> </table>	0
APR Q8b Total January	4																
APR Q8b Total April	4																
APR Q8b Total July	5																
APR Q8b Total October	4																
	4.25																
39%																	
0																	

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#2 Permanent Housing Placement and Retention</b>						
(Number of People who stay in the program or exit to a PH destination)	APR Q23	APR Q23c Total			% Achieved	Points Earned
APR Q23c Total Persons exiting to PH	<input type="text" value="0"/>	Deceased	0%-59%	0	<b>TH</b>	<input type="text" value="15"/>
			60-64%	5	<b>#DIV/0!</b>	
APR Q5a8 Stayers <b>*For PH Only*</b> (for TH, leave as 0)	<input type="text" value="11"/>	APR #5a5 "Leavers" for TH	65-69%	10	% Achieved	
	<input type="text" value="11"/>		70-79%	15	<b>PH</b>	<input type="text" value="73%"/>
		APR #5a1 "Total" for PH	80-89%	20		
		<input type="text" value="15"/>	90-94%	25		
			95-100%	30		
			<b>*DV Only 60-100%</b>			

**#3 Increase in Income for People Leaving the Program**

(Number of adults who exited with an increase in income from any source)	APR Q19a2				% Achieved	Points Earned
APR Q19a2 Performance Measure: % of Persons who accomplished this measure	<input type="text" value="50%"/>		0-24%	0	<input type="text" value="50%"/>	<input type="text" value="6"/>
			25-29%	1		
			30-34%	2		
			35-39%	3		
			40-44%	4		
			45-49%	5		
			50-54%	6		
			55-59%	7		
			60-64%	8		

65-69%  
70-100%

9  
10

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#4 Increase in Income for People Remaining in the Program</b>						
(Number of people who remained and increased cash income from any source)	APR Q19a3	No Q19a3	0-14%	0		Points Earned
APR Q19a3 Performance Measure: % of Persons who accomplished this measure			15-19%	1	0%	
			20-24%	2		
			25-29%	3		
			30-34%	4		
			35-39%	5		
			40-44%	6		
			45-49%	7		
			50-54%	8		
			55-59%	9		
			60-100%	10		
			*DV Only 50-100%			
<b>Priority Populations</b>	<b>Maximum Priorities Points</b>	15		<b>Priorities Points Earned</b>	10	

<b>#5 Priority Populations</b>							
At least 65% of adult participants are part of a priority population identified in the CoC's most recent Comprehensive Data Analysis report	APR 5a	Veterans 5a #10	1	0-65% in one priority population	0	7%	Points Earned
Enter # adults 18+ from 5a	15	Chronically Homeless 5a #11	10	65-79% in one population	10	67%	10
		Domestic Violence Victims 14a "yes" Youth up to 24 5a #12	2	80-100% in one population	15	13%	
			0			0%	

Families 8a with children & Adults

4

27%

#5a Project Improves Services/Safety for Victims of Domestic Violence (DV Projects Only)

The extent to which the project increases safety for victims of DV.

Attachment #8

\*Response Not Scored

**Housing First**

Maximum Housing First Points

40

Housing First Points Earned

40

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
-------	--------	---------------------------	-----------------------	----------------------	------------	---------------

#6 Project Is Low Barrier

Project Narrative and Attachment 6 clearly demonstrate how each barrier has been eliminated  
Enter a "1" for each barrier to housing the program has eliminated

Attachment 6 + Attachment 4 (Project Narrative #1)

- Project does not screen out for Substance Abuse
- Project does not screen out for lack of Income
- Project does not screen out based on Criminal History
- Project Does Not Require Medication/Treatment Compliance for Entry

1  
1  
1  
1

- Project has reduced 1 barrier
- Project has reduced 2-3 barriers
- Project has reduced 4 barriers

5  
10  
15

Points Earned

15



#7 Project Reduces Barriers to Retaining Housing

Project Narrative and Attachment 6 clearly demonstrate how each barrier has been eliminated

Attachment 6 + Attachment 4 (Project Narrative #2)

Enter a "1" for each barrier to retention the program has eliminated

- Project does not evict based on service participation
- Project does not evict based on progress on a service plan
- Project does not evict based on income loss or failure to improve on income
- Project does not pursue eviction based on 1st time violation of non-standard lease requirements
- Project does not evict based on medication/treatment compliance
- Project does not require sobriety to maintain housing
- Project does not limit overnight guests beyond standard lease requirements

1
1
1
1
1
1
1

Project has reduced 3-4 barriers

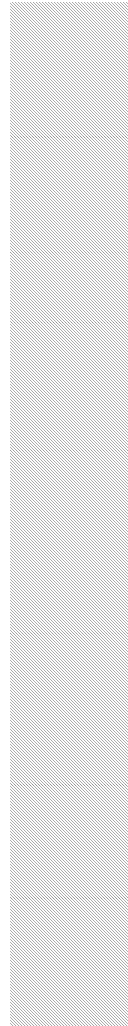
5

Project has reduced 5-6 barriers

10

Project has reduced 7 barriers

15



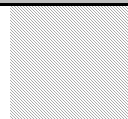
Points Earned

15

#8 Project Provides Adequate and Appropriate Support

Project demonstrates a Housing First approach to service provision

Attachment 4 (Project Narrative #3)



Points Earned

Mark a 1 next to each Housing First Service Approach adopted

Program has a person-centered planning approach (goals and service engagement are self directed)

1

No Service Approaches Adopted

0

10

Program provides elective case management services, separate from property management & other basic services

1

1-2 service approaches adopted

5

Program takes a case conference approach to addressing behavior issues and lease violations, prior to any eviction proceedings

1

3 service approaches

10

**Coordinated Entry**

Maximum Coordinated Entry Points

55

Coordinated Entry Points Earned

25

**#9 Project Collaborates to Improve Services and Increase Access**

The extent to which the project coordinates with other community partners to enhance services and promote their housing.

Attachment 4 (Project Narrative #4) Refer to Section 4A in NOFA

Minimal effort: [project has few to no established partnerships for services they do not provide]  
 Standard Effort: [project has established partnerships for services they do not provide, strong effort. [project has clearly established partnerships for services they

0

5

10

Points Earned

10

**#10 Coordinated Entry Referral Acceptance Rate**

The percentage of referrals from Coordinated Entry that resulted in enrollment into the project

Coordinated Entry data

Where is this data?

0-40%

40-60%

0

5

Points Earned

60-80%

10



80-100%

15



#11 Project Fills Vacancies with Referrals from Coordinated Entry

Number of individuals new to the project.

0

Entry/Exit Report #2b

Number of referrals from Housing List

<100%

100%

0

15

Points Earned

#12 Project Prioritizes Literally Homeless Households (TH Projects Only)

Percentage of Individuals Coming from Literally Homeless Situations

APR #15 Homeless Situations Subtotal

8

Apr #15 Living Situation Total

8

0-64%

65-79%

80-89%

90-100%

0

5

10

15

Points Earned

4

**Connection to Mainstream Resources**

Maximum Mainstream Resource Points

10

Mainstream Resource Points Earned

10

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#13 Program Services</b>						
The program provides sufficient resources to help build self sufficiency	Attachment 4 (Project Narrative #5)	Number of services provided by applicant				Points
		7	0-2 3-4 5+	0 3 5		5
<b>#14 Service Partnerships</b>						
The program has community partnerships to provide referrals for needed services	Attachment 4 (Project Narrative #5)	Number of services provided by a Partner				Points Earned
		7	0-2 3-5 6+	0 2 5		5

**Agency Capacity and Financial Management**

Maximum Points for Management

35

Financial Management Points Earned

25

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#15 Funds Utilized in a Timely Manner</b>						
The entire grant is drawn down within 30 days of the close of the grant period.	eLOCCS draw down summary	Grant Total	<100% of funds drawn down	0	84%	0
		Amount drawn down				
		87903				
		73562.69	100% of funds drawn down	5		
<b>#16 Audit Findings</b>						
The agency adheres to HUD regulations or has completed a financial audit with no findings.	HUD monitoring report from last five (5) years and most recent audit statement; All correspondence with HUD regarding monitoring report and findings; Attachment 4 (Project Narrative #6)		Monitoring/Audit with no findings or resolved findings	10	[Shaded Bar]	10
			Monitoring/Audit with findings, agency has taken adequate and timely steps to resolve the findings	5		
			Monitoring/Audit with findings, agency has not taken adequate and timely steps to resolve the findings	0		
<b>#17 Cost Per Permanent Housing Exit (Transitional Housing Only)</b>						
						Points Earned

The agency demonstrates cost effective positive outcomes as measured by cost per PH exit.

Project Budget 6E8

APR #23a Permanent Destinations Subtotal

APR #23b Permanent Destinations Subtotal

0

\$10,000+

\$5,000-\$9,999

\$0-4,999

0

5

10

#DIV/0!

#17 Cost Per Permanent Housing Exit/Retention (Permanent Housing Only)

The agency demonstrates cost effective positive outcomes as measured by cost per PH exit/retention.

Project Funding Request 6E 8

APR #23a Permanent Destinations Subtotal

APR #23b Permanent Destinations Subtotal

APR #5a8 "Stayers"

\$105,763
0
11
11

\$10,000+

\$5,000-\$9,999

\$0-4,999

0

5

10

\$9,615

Points Earned  
5

#18 Staff Development and Training

The agency demonstrates ability to keep up with changing policies and best practices through staff development and training.

Training Checklist + Attachment 7 (registrations/attendance certificates)

# Trainings Checked with back-up

10

No trainings

0

1-2 trainings

5

3+ trainings

10

Points Earned

10

HMIS Data and Quality Improvement

Maximum Points for Data & QI

15

Data Points Earned

5

Input

Source

Raw Data "Total Units"

Measurement Intervals

Corresponding Points

% Achieved

Points Earned

#19 Data Quality

Entry of required data elements is complete and accurate.

11

APR 6a Overall Score

7%

10%+

0

13%

0

APR 6b Veteran Status

0%

5-9%

5

APR 6b Entry Date

0%

0-4%

10

APR 6b Relationship to HoH

0%

APR 6b Client Location

0%

APR 6b Disabling Condition

0%

Points Earned



APR 6c Destination	0%
APR 6c Income Sources @ Entry	20%
APR 6c Income Sources @ Annual Assmt.	100%
APR 6c Income Sources @ Exit	0%
	127%

#20 Performance Evaluation

			Points Earned	
Strategies used to evaluate one or more aspects of program performance.	Attachment 4 (Project Narrative #8)	Insufficient performance evaluation plan.	0	5
		Effective performance evaluation plan.	5	

#20a Project Uses Data from an HMIS Comparable Database to Evaluate Performance. (DV Projects Only)

The extent to which the provider uses HMIS comparable data to evaluate performance.	Attachment #8	*Response Not Scored	
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## Tri-County Homeless Interagency Council FY2021 CoC Renewal Project Scorecard

**Applicant:** First Fruit Ministries

**Reviewer Name:** Drew Huver

**Project:** Wilmington Dream Center: PSH

The Salvation

**Reviewer Organization:** Army

**Renewal Grant Number:** NC0367L4F062004

**Reviewer Signature:** *Drew Huver*

**Year Originally Funded:** FY 2016

**Date:** 10/12/2021

**Project Point Totals**

<b>Maximum Points Possible</b>	190
<b>Max Points Possible for Projects Without Data</b>	100

**Total Points Earned** 125

**Project Performance**

<b>Maximum Performance Points</b>	75
-----------------------------------	----

**Performance Points Earned** 45

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#1 Program Utilization</b>						

(Bed/Unit Utilization for FY18 from HUD CoC APR) Instr: insert #'s from Q8b of APR APR Q8b Total January APR Q8b Total April APR Q8b Total July APR Q8b Total October	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td style="text-align: center;">2</td></tr> <tr><td style="text-align: center;">2</td></tr> <tr><td style="text-align: center;">0</td></tr> <tr><td style="text-align: center;">2</td></tr> <tr style="border: 2px solid black;"><td style="text-align: center;">1.5</td></tr> </table>	2	2	0	2	1.5	Project App 4B  <span style="border: 1px solid black; padding: 2px 10px; display: inline-block;">2</span>	0%-74% 75%-90% 91-100%	0 15 25	<table style="width: 100%; border-collapse: collapse;"> <tr> <td style="border: 1px solid black; text-align: center; width: 50px; height: 30px;">75%</td> </tr> </table>	75%	<table style="width: 100%; border-collapse: collapse;"> <tr> <td style="border: 1px solid black; text-align: center; width: 50px; height: 30px;">15</td> </tr> </table>	15
2													
2													
0													
2													
1.5													
75%													
15													

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#2 Permanent Housing Placement and Retention</b>						
(Number of People who stay in the program or exit to a PH destination)	APR Q23	APR Q23c Total Deceased	0%-59%	0	% Achieved <b>TH</b>	Points Earned
APR Q23c Total Persons exiting to PH	<input type="text" value="0"/>	<input type="text" value="0"/>	60-64%	5	<b>#DIV/0!</b>	<input type="text" value="30"/>
APR Q5a8 Stayers <b>*For PH Only*</b> (for TH, leave as 0)	<input type="text" value="2"/>	APR #5a5 "Leavers" for TH	65-69%	10	% Achieved <b>PH</b>	
		<input type="text" value="0"/>	70-79%	15	<input type="text" value="100%"/>	
		APR #5a1 "Total" for PH	80-89%	20		
		<input type="text" value="2"/>	90-94%	25		
			95-100%	30		
			<b>*DV Only 60-100%</b>			
<b>#3 Increase in Income for People Leaving the Program</b>						
(Number of adults who exited with an increase in income from any source)	APR Q19a2		0-24%	0	% Achieved	Points Earned
APR Q19a2 Performance Measure: % of Persons who accomplished this measure	<input type="text" value="0%"/>		25-29%	1	<input type="text" value="0%"/>	<input type="text" value="0"/>
			30-34%	2		
			35-39%	3		
			40-44%	4		
			45-49%	5		
			50-54%	6		
			55-59%	7		
			60-64%	8		
			65-69%	9		

70-100%

10

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#4 Increase in Income for People Remaining in the Program</b>						
(Number of people who remained and increased cash income from any source)	APR Q19a3		0-14%	0		Points Earned
APR Q19a3 Performance Measure: % of Persons who accomplished this measure	<input type="text" value="0%"/>		15-19%	1	<input type="text" value="0%"/>	<input type="text" value="0"/>
			20-24%	2		
			25-29%	3		
			30-34%	4		
			35-39%	5		
			40-44%	6		
			45-49%	7		
			50-54%	8		
			55-59%	9		
			60-100%	10		
			<b>*DV Only 50-100%</b>			
<b>Priority Populations</b>						
	<b>Maximum Priorities Points</b>	<input type="text" value="15"/>				
				<b>Priorities Points Earned</b>		<input type="text" value="15"/>

<b>#5 Priority Populations</b>						
At least 65% of adult participants are part of a priority population identified in the CoC's most recent Comprehensive Data Analysis report	APR 5a					Points Earned
Enter # adults 18+ from 5a	<input type="text" value="2"/>	Veterans 5a #10	<input type="text" value="0"/>	0-65% in one priority population	0	<input type="text" value="0%"/>
		Chronically Homeless 5a #11	<input type="text" value="2"/>	65-79% in one population	10	<input type="text" value="100%"/>
		Domestic Violence Victims 14a "yes"	<input type="text" value="2"/>	80-100% in one population	15	<input type="text" value="100%"/>
		Youth up to 24 5a #12	<input type="text" value="0"/>			<input type="text" value="0%"/>

Families 8a with children & Adults

0

0%

#5a Project Improves Services/Safety for Victims of Domestic Violence (DV Projects Only)

The extent to which the project increases safety for victims of DV.

Attachment #8

\*Response Not Scored

Housing First

Maximum Housing First Points

40

Housing First Points Earned

30

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#6 Project Is Low Barrier</b>						

Project Narrative and Attachment 6 clearly demonstrate how each barrier has been eliminated  
Enter a "1" for each barrier to housing the program has eliminated

Attachment 6 + Attachment 4 (Project Narrative #1)

Project does not screen out for Substance Abuse

1

Project has reduced 1 barrier

5

Points Earned  
15

Project does not screen out for lack of Income

1

Project has reduced 2-3 barriers

10

Project does not screen out based on Criminal History

1

Project has reduced 4 barriers

15

x

Project Does Not Require Medication/Treatment Compliance for Entry

1

#7 Project Reduces Barriers to Retaining Housing

Project Narrative and Attachment 6 clearly demonstrate how each barrier has been eliminated

Attachment 6 + Attachment 4 (Project Narrative #2)

Enter a "1" for each barrier to retention the program has eliminated

- Project does not evict based on service participation
- Project does not evict based on progress on a service plan
- Project does not evict based on income loss or failure to improve on income
- Project does not pursue eviction based on 1st time violation of non-standard lease requirements
- Project does not evict based on medication/treatment compliance
- Project does not require sobriety to maintain housing
- Project does not limit overnight guests beyond standard lease requirements

1
1
1
1
1

Project has reduced 3-4 barriers

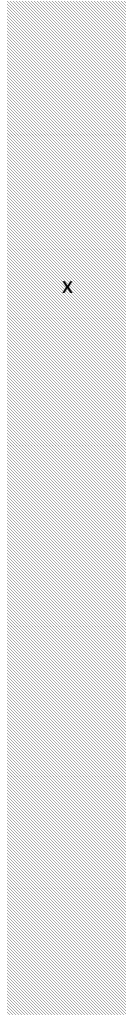
Project has reduced 5-6 barriers

Project has reduced 7 barriers

5

10

15



Points Earned

5
---

#8 Project Provides Adequate and Appropriate Support

Project demonstrates a Housing First approach to service provision

Attachment 4 (Project Narrative #3)

Points Earned

Mark a 1 next to each Housing First Service Approach adopted

Program has a person-centered planning approach (goals and service engagement are self directed)

1
---

No Service Approaches Adopted

0

10
----

Program provides elective case management services, separate from property management & other basic services

1
---

1-2 service approaches adopted

5

Program takes a case conference approach to addressing behavior issues and lease violations, prior to any eviction proceedings

1
---

3 service approaches

10



**Coordinated Entry**

Maximum Coordinated Entry Points

55
----

Coordinated Entry Points Earned

5
---

**#9 Project Collaborates to Improve Services and Increase Access**

The extent to which the project coordinates with other community partners to enhance services and promote their housing.

Attachment 4  
(Project Narrative #4) Refer to Section 4A in NOFA

Minimal effort: [project has few to no established partnerships for services they do not provide]  
Standard Effort: [project has established partnerships for services they do not provide, strong effort. [project has clearly established partnerships for services they

0

5

10



5
---

**#10 Coordinated Entry Referral Acceptance Rate**

The percentage of referrals from Coordinated Entry that resulted in enrollment into the project

Coordinated Entry data

0-40%  
40-60%

0

5



Points Earned
---------------



60-80%

10



80-100%

15



#11 Project Fills Vacancies with Referrals from Coordinated Entry

Number of individuals new to the project.

Number of referrals from Housing List

<100%

0

Points Earned

Entry/Exit Report #2b

100%

15

#12 Project Prioritizes Literally Homeless Households (TH Projects Only)

Percentage of Individuals Coming from Literally Homeless Situations

Apr #15 Living Situation Total

0-64%

0

Points Earned

APR #15 Homeless Situations Subtotal

65-79%

5

80-89%

10

90-100%

15

**Connection to Mainstream Resources**

Maximum Mainstream Resource Points

10

Mainstream Resource Points Earned

5

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
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**#13 Program Services**

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
The program provides sufficient resources to help build self sufficiency	Attachment 4 (Project Narrative #5)	3	3-4 5+	0 3 5	x	3

**#14 Service Partnerships**

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
The program has community partnerships to provide referrals for needed services	Attachment 4 (Project Narrative #5)	4	0-2 3-5 6+	0 2 5	x	2

**Agency Capacity and Financial Management**

Maximum Points for Management

35

Financial Management Points Earned

20

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#15 Funds Utilized in a Timely Manner</b>						

The entire grant is drawn down within 30 days of the close of the grant period.	eLOCCS draw down summary	Grant Total	10046	<100% of funds drawn down	0	100%	5
		Amount drawn down	10046	100% of funds drawn down	5		

**#16 Audit Findings**

The agency adheres to HUD regulations or has completed a financial audit with no findings.	HUD monitoring report from last five (5) years and most recent audit statement; All correspondence with HUD regarding monitoring report and findings; Attachment 4 (Project Narrative #6)	Monitoring/Audit with no findings or resolved findings	10			0
		Monitoring/Audit with findings, agency has taken adequate and timely steps to resolve the findings	5			
		Monitoring/Audit with findings, agency has not taken adequate and timely steps to resolve the findings	0	x		

**#17 Cost Per Permanent Housing Exit (Transitional Housing Only)**

Points Earned

The agency demonstrates cost effective positive outcomes as measured by cost per PH exit.

Project Budget 6E8

APR #23a Permanent Destinations Subtotal

APR #23b Permanent Destinations Subtotal


\$10,000+

\$5,000-\$9,999

\$0-4,999

0

5

10

#DIV/0!

#17 Cost Per Permanent Housing Exit/Retention (Permanent Housing Only)

The agency demonstrates cost effective positive outcomes as measured by cost per PH exit/retention.

Project Funding Request 6E 8

APR #23a Permanent Destinations Subtotal

APR #23b Permanent Destinations Subtotal

APR #5a8 "Stayers"

\$10,046
0
0
2
2

\$10,000+

\$5,000-\$9,999

\$0-4,999

0

5

10

\$5,023

Points Earned

5

#18 Staff Development and Training

The agency demonstrates ability to keep up with changing policies and best practices through staff development and training.	Training Checklist + Attachment 7 (registrations/attendance certificates)	# Trainings Checked with back-up	No trainings	0	Points Earned
			1-2 trainings	5	
			3+ trainings	10	
		3			10

<b>HMIS Data and Quality Improvement</b>	<b>Maximum Points for Data &amp; QI</b>	15	<b>Data Points Earned</b>	5		
Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned

#19 Data Quality

Entry of required data elements is complete and accurate.	APR #6 a-c	APR 6a Overall Score	0%	10%+	0	5%	Points Earned
		APR 6b Veteran Status	0%	5-9%	5		
		APR 6b Entry Date	0%	0-4%	10		
		APR 6b Relationship to HoH	0%				
		APR 6b Client Location	0%				
		APR 6b Disabling Condition	0%				
							5

APR 6c Destination	0%
APR 6c Income Sources @ Entry	0%
APR 6c Income Sources @ Annual Assmt.	50%
APR 6c Income Sources @ Exit	0%
	50%

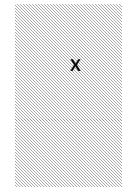
#20 Performance Evaluation

Strategies used to evaluate one or more aspects of program performance.

Attachment 4 (Project Narrative #8)

Insufficient performance evaluation plan.  
Effective performance evaluation plan.

0  
5

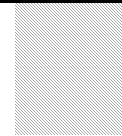


Points Earned

#20a Project Uses Data from an HMIS Comparable Database to Evaluate Performance. (DV Projects Only)

The extent to which the provider uses HMIS comparable data to evaluate performance. Attachment #8

\*Response Not Scored



Question answered



## Tri-County Homeless Interagency Council FY2021 CoC New Project Scorecard

**Applicant:** Cape Fear Council of Governments  
**Project:** Coordinated Entry  
**Applicant Years in Operation:** \_\_\_\_\_

**Reviewer Name:** Cecelia Peers  
**Reviewer Organization:** Trillium Health Resources  
**Reviewer Signature:** Cecelia Peers  
**Date:** 10/20/2021

**Project Point Totals**  
 Maximum Points Possible for TH-RRH, PSH, RRH:   
 Maximum Points Possible for SSO:   
 Maximum Points Possible for CE:   
**CoC Participation**  
 Attendance Threshold Met (Y/N):

**Total Points Earned**

**Participation Meets Threshold Requirements (Y/N)**

\*Must meet attendance threshold to be eligible for project review

Input	Source	Raw Data	Measurement Intervals	Corresponding Measure	% Achieved	Threshold Met Y/N
-------	--------	----------	-----------------------	-----------------------	------------	-------------------

**#1 Participation in Tri-HIC Meetings**

Participation by attendance at CY 2021 Tri-HIC meetings		<input style="width: 50px; text-align: center;" type="text" value="11"/>	0%-74% 75%-100%	Not Met Met	<input style="width: 50px; text-align: center;" type="text" value="100.0%"/>	<input style="width: 50px; text-align: center;" type="text" value="Y"/>
---	--	--	--------------------	----------------	--	---

Instr: insert # meetings attended as Raw Data

**#2 Participation in CoC Grant Committee Meetings**

Participation by attendance at FY18 Funding Cycle Meetings		<input style="width: 50px; text-align: center;" type="text"/>	0-74% 75%-100%	Not Met Met	<input style="width: 50px; text-align: center;" type="text" value="0"/>	<input style="width: 50px; text-align: center;" type="text"/>
--	--	---	-------------------	----------------	---	---

Instr: insert # meetings attended as Raw Data

**#3 Participation in the Coordinated Entry Process**

Project will participate in the coordinated entry process.	Application #3B3	<input style="width: 50px; text-align: center;" type="text"/>	No	Not Met	<input style="width: 50px; text-align: center;" type="text"/>	<input style="width: 50px; text-align: center;" type="text" value="Y"/>
	Application #3B4d for SSO projects	<input style="width: 50px; text-align: center;" type="text"/>	Yes	Met	<input style="width: 50px; text-align: center;" type="text"/>	<input style="width: 50px; text-align: center;" type="text"/>

**Operational Capacity** Maximum Operational Points:

**Operational Points Earned**


Input	Source	Raw Data	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
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**#4 Organizational Experience**

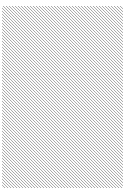
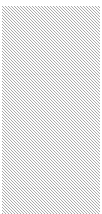
experience to administer the proposed program effectively.	Application #2B1		No Yes	0 10		<input style="width: 50px; text-align: center;" type="text" value="10"/>
--	------------------	--	-----------	---------	--	--





#5 Leveraging Resources

The organization has experience and sufficient partnerships to leverage necessary resources.	Application #2B2	No	0		<input type="text" value="10"/>
		Yes	10		

#6 Leadership

The organization has an active Board of Directors.	List of Board members Minutes from most recent BoD Mtg.		Board Established & Met Last Quarter	10		<input type="text" value="10"/>
			Board Established & did not meet last quarter	5		
			No BoD	0		

#7 Organizational Management

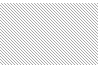
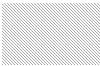
The basic management structure is adequate for project implementation and oversight.	Application #2B3		No	0		<input type="text" value="10"/>
			Yes	10		

**Program Design**      Maximum Program Design Points





**Program Points Earned**

Input	Source	Raw Data	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
#8 Project Scope						

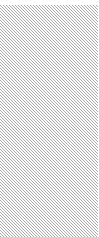
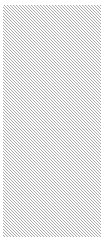
The project scope is complete, accurate and aligns with the	No	0
---	----	---

organizational capacity and resources.	Application #3B1		Yes	15		<table border="1" data-bbox="1730 142 1837 207"><tr><td>15</td></tr></table>	15
15							

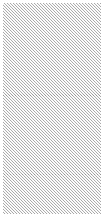
#9 Implementation Plan

The timeline for implementation is reasonable and steps have been adequately described.	Application #3B2, Attachment 3 (Project Narrative #1)		No	0		<table border="1" data-bbox="1730 435 1837 553"><tr><td>5</td></tr></table>	5
	5						
		Yes	5				

#10 Housing Retention

The plan for assisting participants in gaining stable housing is complete and proposes an adequate level of support.	Application #3B2, Attachment 3 (Project Narrative #2)		No	0		<table border="1" data-bbox="1730 849 1837 979"><tr><td></td></tr></table>	
		Yes	10				

#11 Performance Improvement

Strategies used to evaluate one or more aspects of program performance.	Attachment 3 (Project Narrative #3)		Insufficient performance evaluation plan.	0	<table border="1" data-bbox="1730 1230 1837 1328"><tr><td>5</td></tr></table>	5
			5			
Effective performance evaluation plan.	5					

#11a (Exclusively DV Projects Only) Project Uses Data from an HMIS Comparable Database to Evaluate Performance.

The extent to which the provider uses HMIS comparable data to evaluate performance.

Attachment #4

\*Response Not Scored



**Housing First**

Maximum Housing First Points 40

Housing First Points Earned 0

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#12 Project Is Low Barrier</b>						

Project Narrative and Attachment 6 clearly demonstrate how each barrier will be eliminated

Attachment 3 (Project Narrative #4)

Enter a "1" for each barrier to housing the program will eliminate

Project will not screen out for Substance Abuse

Project will reduce 1 barrier

5

Points Earned 0

Project will not screen out for lack of Income  
Project will not screen out based on Criminal History

Project will reduce 2-3 barriers

10

Project will Not Require Medication/Treatment Compliance for Entry

Project will reduce 4 barriers

15



**#13 Project Reduces Barriers to Retaining Housing**

Project Narrative and Attachment 6 clearly demonstrate how each barrier will be eliminated

Attachment 3 (Project Narrative #5)

Enter a "1" for each barrier to retention the program will eliminate

Project will not evict based on service participation

Project will not evict based on progress on a service plan

Project will reduce 3-4 barriers

5

Points Earned 0



Project will not evict based on income loss or failure to improve on income	<input type="checkbox"/>	Project will reduce 5-6 barriers	10
Project will not pursue eviction based on 1st time violation of non-standard lease	<input type="checkbox"/>	Project will reduce 7 barriers	15
Project will not evict based on medication/treatment compliance	<input type="checkbox"/>		
Project will not require sobriety to maintain housing	<input type="checkbox"/>		
Project will not limit overnight guests beyond standard lease requirements	<input type="checkbox"/>		

#14 Project Provides Adequate and Appropriate Support

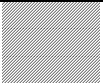
Attachment Project describes a Housing First approach to service provision	3 (Project Narrative #6)			Points Earned
Mark a 1 next to each Housing First Service Approach adopted	Program will have a person-centered planning approach (goals and service engagement will be self directed)	<input type="checkbox"/>	No Service Approaches Adopted	<input type="text" value=""/>
	Program will provide elective case management services, separate from property management & other basic services	<input type="checkbox"/>	1-2 service approaches adopted	
	Program will take a case conference approach to addressing behavior issues and lease violations, prior to any eviction proceedings	<input type="checkbox"/>	3 service approaches	

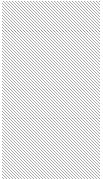
**Local and National Priorities**

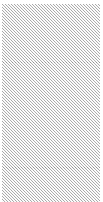
Maximum Priorities Points

Priorities Points Earned

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned	
<b>#15 Priority Populations</b>							
The project proposes to serve one or more priority population(s) identified in the CoC's most recent Comprehensive Data Analysis report.  Enter a "1" next to each population to be served.	Application #3B3	Veterans	<input type="text" value="0"/>	No Priority Populations	0	<input type="text" value="0"/>	<input type="text"/>
		Chronically Homeless	<input type="text" value="0"/>	One priority population	5		
		Youth Families	<input type="text"/>	Two priority populations	10		
		Victims of DV	<input type="text"/>	Three or more priority populations	15	#DIV/0!	
		Substance	<input type="text"/>				
		Mentally Ill	<input type="text"/>				

<b>#15a (Exclusively DV Projects Only) Project Improves Services/Safety for Victims of Domestic Violence.</b>						
The extent to which the project increases safety for victims of DV.	Attachment #4				*Response Not Scored	

<b>#16 Street to Home</b>							
The extent to which the project will serve people living in places not meant for habitation.	Application #5c1	Enter % from #5c1	<input type="text"/>	0-25%	0		<input type="text"/>
				26-50%	5		
				51-75%	10		
				76-100%	15		

<b>#17 Project Type</b>							
Type of Project being proposed aligns with priorities identified in the CoC's most recent Comprehensive Data	Application 3A4	PSH	<input type="text"/>	RRH	5		<input type="text" value="3"/>
		RRH	<input type="text"/>	TH-RRH	5		
		TH-RRH	<input type="text"/>	PSH	4		

Dedicated Plus SSO-Coordinated Entry

DedicatedPLUS  
SSO

4  
3



**Coordinated Entry**

Maximum Coordinated Entry Points

Coordinated Entry Points Earned

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#18 Outreach Plan</b>						

Project describes sufficient outreach strategy to reach the most vulnerable participants.	Application #5C2		No	0		<input type="text" value="0"/>
			Yes	10		

<b>#19 Project Collaborates to Improve Services and Increase Access</b>						
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The extent to which the project coordinates with other community partners to enhance services and promote their housing.	Attachment 3 (Project Narrative #7)		Minimal effort	0		<input type="text" value="10"/>
			Standard Effort	5		
			Strong effort	10		

**Connection to Mainstream Resources**

Maximum Mainstream Resource Points

Mainstream Resource Points Earned

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#20 Program Services</b>						

The program provides sufficient resources to help build self sufficiency	Attachment 3 (Project Narrative #8)	<input type="text" value=""/>	0-2	0		<input type="text" value="0"/>
			3-4	3		
			5+	5		

#21 Service Partnerships

The program has community partnerships to provide referrals for needed services	Attachment 3 (Project Narrative #8)	Number of services provided by a Partner	0-2	0		6
			3-5	2		
			6+	5		

#22 Plan to Increase Self Sufficiency

Project strategies to increase income and other aspects of self sufficiency are comprehensive and appropriate.	Attachment 3 (Project Narrative #9)	Not at all: -One or fewer income-related strategies/resources are described OR -One or fewer other self-sufficiency strategies/resources are described Somewhat: -Multiple income and self-sufficiency strategies/resources are named, but no detail is provided OR -Strategies/resources described are minimal and unlikely to be effective Yes: -Two or more robust income-related strategies/resources are described in detail AND -Two or more robust other self-sufficiency strategies/resources are described in detail	0		0
			5		
			15		

**Financial Management**

Management

30

Financial Management Points Earned

8

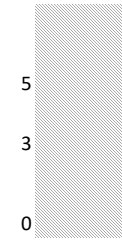
Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
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#23 Financial Controls

The organization has adequate financial controls as evidenced by most recent audit report. Financial Audit



Audit with no findings resolved findings  
 Audit with findings, agency has taken adequate and timely steps to resolve the findings  
 Audit with findings, agency has not taken adequate or timely steps to resolve the findings



3

#24 Federal Compliance

The agency adheres to HUD regulations with no findings. 2B4a

Yes - unresolved findings 0  
 No - unresolved findings 5



5

#25 Cost Per Participant

The agency demonstrates cost effective service model as evidenced by cost per participants.

Total Request #6J9  
 "Total Persons" from

43,500  
 10,875

\$10,000+ 0  
 \$5,000-\$9,999 5  
 \$0-4,999 10

#DIV/0!

0

#26 Matching Funds/Resources

Project costs are matched to the greatest extent by other sources.

Total Request #6J9  
 Total Match #6J12

43,500  
 \$10,875

0-25% 0  
 26-74% 5  
 75-100% 7  
 100%+ 10

25%

0





## Tri-County Homeless Interagency Council FY2021 CoC New Project Scorecard

**Applicant:** First Fruit Ministries

**Project:** Wilmington Dream Center: RRH for Families

**Applicant Years in Operation:** \_\_\_\_\_

Rebecca

**Reviewer Name:** McSwain

**Reviewer Organization:** NHCS

**Reviewer Signature:** \_\_\_\_\_

**Date:** 10/13/2021

**Project Point Totals**      **Maximum Points Possible for TH-RRH, PSH, RRH**     

**Maximum Points Possible for SSO**     

**Total Points Earned**     

**CoC Participation**      **Attendance Threshold Met (Y/N)**     

**Participation Meets Threshold Requirements (Y/N)**     

*\*Must meet attendance threshold to be eligible for project review*

Input	Source	Raw Data	Measurement Intervals	Corresponding Measure	% Achieved	Threshold Met Y/N
<b>#1 Participation in Tri-HIC Meetings</b>						15

Participation by attendance at Tri-HIC meetings 7/1/20-6/30/21		<input style="width: 50px; text-align: center;" type="text" value="11"/>	0%-74%	Not Met	<input style="width: 50px; text-align: center;" type="text" value="100.0%"/>	<input style="width: 50px; text-align: center;" type="text" value="y"/>
Instr: insert # meetings attended as Raw Data			75%-100%	Met		

<b>#2 Federal/State/Local Programs currently Administered</b>						
---	--	--	--	--	--	--

The applicants has no finding in the past 5 years or has findings were satisfactorily resolved by the agency and operational changes are documented to improve performance and outcomes.			0%	Not Met	<input style="width: 50px; text-align: center;" type="text" value="0"/>	<input style="width: 50px; text-align: center;" type="text" value="n"/>
			100%	Met		

<b>#3 Participation in the Coordinated Entry Process</b>						
--	--	--	--	--	--	--

Project will participate in the coordinated entry process.	Application #3B3		No	Not Met		<input style="width: 50px; text-align: center;" type="text" value="y"/>
	Application #3B4d for SSO projects		Yes	Met		

**Operational Capacity**      **Maximum Operational Points**     

**Operational Points Earned**     

Input	Source	Raw Data	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#4 Organizational Experience</b>						

experience to administer the	Application		No	0		
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proposed program effectively.	#2B1	Yes	10		<input type="text" value="10"/>
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#5 Leveraging Resources

The organization has experience and sufficient partnerships to leverage necessary resources.	Application #2B2	No	0		<input type="text" value="10"/>
		Yes	10		

#6 Leadership

The organization has an active Board of Directors.	List of Board members Minutes from most recent BoD Mtg.		Board Established & Met Last Quarter	10		<input type="text" value="10"/>
			Board Established & did not meet last quarter	5		
			No BoD	0		

#7 Organizational Management

The basic management structure is adequate for project implementation and oversight.	Application #2B3		No	0		<input type="text" value="10"/>
			Yes	10		

**Program Design**      Maximum Program Design Points       Program Points Earned

Input	Source	Raw Data	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
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#8 Project Scope

The project scope is complete, accurate and aligns with the			No	0		
---	--	--	----	---	--	--

organizational capacity and resources.

Application #3B1



Yes

15



15

#9 Implementation Plan

The timeline for implementation is reasonable and steps have been adequately described.

Application #3B2, Attachment 3 (Project Narrative #1)



No

0

Yes

5



0

#10 Housing Retention

The plan for assisting participants in gaining stable housing is complete and proposes an adequate level of support.

Application #3B2, Attachment 3 (Project Narrative #2)



No

0

Yes

10



10

#11 Performance Improvement

Strategies used to evaluate one or more aspects of program performance.

Attachment 3 (Project Narrative #3)

Insufficient performance evaluation plan.

0

Effective performance evaluation plan.

5



5

#11a (Exclusively DV Projects Only) Project Uses Data from an HMIS Comparable Database to Evaluate Performance.

The extent to which the provider uses HMIS comparable data to evaluate performance.

Attachment #4

\*Response Not Scored



**Housing First**

Maximum Housing First Points 40

Housing First Points Earned 40

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#12 Project Is Low Barrier</b>						

Project Narrative and Attachment 6 clearly demonstrate how each barrier will be eliminated

Attachment 3 (Project Narrative #4)

Enter a "1" for each barrier to housing the program will eliminate

Project will not screen out for Substance Abuse	1
Project will not screen out for lack of Income	1
Project will not screen out based on Criminal History	1
Project will Not Require Medication/Treatment Compliance for Entry	1

Project will reduce 1 barrier  
Project will reduce 2-3 barriers  
Project will reduce 4 barriers

5  
10  
15

Points Earned 15

<b>#13 Project Reduces Barriers to Retaining Housing</b>						
--	--	--	--	--	--	--

Project Narrative and Attachment 6 clearly demonstrate how each barrier will be eliminated

Attachment 3 (Project Narrative #5)

Enter a "1" for each barrier to retention the program will eliminate

Project will not evict based on service participation	1
Project will not evict based on progress on a service plan	1

Project will reduce 3-4 barriers

5

Points Earned 15

Project will not evict based on income loss or failure to improve on income	1	Project will reduce 5-6 barriers	10
Project will not pursue eviction based on 1st time violation of non-standard lease	1	Project will reduce 7 barriers	15
Project will not evict based on medication/treatment compliance	1		
Project will not require sobriety to maintain housing	1		
Project will not limit overnight guests beyond standard lease requirements	1		

#14 Project Provides Adequate and Appropriate Support

Project describes a Housing First approach to service provision	Attachment 3 (Project Narrative #6)			Points Earned
Mark a 1 next to each Housing First Service Approach adopted				
Program will have a person-centered planning approach (goals and service engagement will be self directed)	1	No Service Approaches Adopted	0	10
Program will provide elective case management services, separate from property management & other basic services	1	1-2 service approaches adopted	5	
Program will take a case conference approach to addressing behavior issues and lease violations, prior to any eviction proceedings	1	3 service approaches	10	

**Local and National Priorities**

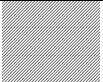
Maximum Priorities Points

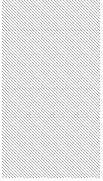
35

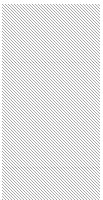
Priorities Points Earned

15

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#15 Priority Populations</b>						
The project proposes to serve one or more priority population(s) identified in the CoC's most recent Comprehensive Data Analysis report.  Enter a "1" next to each population to be served.	Application #3B3		No Priority Populations	0	<input type="text" value="2"/>	<input type="text" value="10"/>
		Veterans	0	One priority population		
		Chronically Homeless	0	Two priority populations	10	
		Youth Families	1	Three or more priority populations	15	#DIV/0!
		Victims of DV	1			
		Substance				
		Mentally Ill				

<b>#15a (Exclusively DV Projects Only) Project Improves Services/Safety for Victims of Domestic Violence.</b>						
The extent to which the project increases safety for victims of DV.	Attachment #4			*Response Not Scored		

<b>#16 Street to Home</b>							
The extent to which the project will serve people living in places not meant for habitation.	Application #5c1	Enter % from #5c1	<input type="text"/>	0-25%	0		
				26-50%	5		<input type="text"/>
				51-75%	10		
				76-100%	15		
			5C1 was not in the application				

<b>#17 Project Type</b>							
Type of Project being proposed aligns with priorities identified in the CoC's most recent Comprehensive Data	Application 3A4	PSH	<input type="text"/>	RRH	5		
		RRH	1	TH-RRH	5		<input type="text" value="5"/>
		TH-RRH		PSH	4		

Dedicated  
Plus  
SSO-  
Coordinated  
Entry


DedicatedPLUS

4

--

SSO

3

**Coordinated Entry**

Maximum Coordinated Entry Points

20

Coordinated Entry Points Earned

10

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#18 Outreach Plan</b>						

Project describes sufficient outreach strategy to reach the most vulnerable participants.

Application #5C2

--

No

0

--

Yes

10

--

5C2 was not in the application

<b>#19 Project Collaborates to Improve Services and Increase Access</b>						
---	--	--	--	--	--	--

The extent to which the project coordinates with other community partners to enhance services and promote their housing.

Attachment 3 (Project Narrative #7)

Minimal effort

0

--

10

Standard Effort  
Strong effort

5

10

**Connection to Mainstream Resources**

Maximum Mainstream Resource Points

25

Mainstream Resource Points Earned

25

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#20 Program Services</b>						

The program provides sufficient resources to help build self sufficiency

Attachment 3 (Project Narrative #8)

Number of services provided by applicant

6

0-2

0

--

3-4

3

5+

5

5

#21 Service Partnerships

The program has community partnerships to provide referrals for needed services	Attachment 3 (Project Narrative #8)	Number of services provided by a Partner	6	0-2	0		5
			3-5	2			
			6+	5			

#22 Plan to Increase Self Sufficiency

Project strategies to increase income and other aspects of self sufficiency are comprehensive and appropriate.	Attachment 3 (Project Narrative #9)	<p>Not at all:</p> <ul style="list-style-type: none"> <li>-One or fewer income-related strategies/resources are described</li> </ul> <p>OR</p> <ul style="list-style-type: none"> <li>-One or fewer other self-sufficiency strategies/resources are described</li> </ul> <p>Somewhat:</p> <ul style="list-style-type: none"> <li>-Multiple income and self-sufficiency strategies/resources are named, but no detail is provided</li> </ul> <p>OR</p> <ul style="list-style-type: none"> <li>-Strategies/resources described are minimal and unlikely to be effective</li> </ul> <p>Yes:</p> <ul style="list-style-type: none"> <li>-Two or more robust income-related strategies/resources are described in detail</li> </ul> <p>AND</p> <ul style="list-style-type: none"> <li>-Two or more robust other self-sufficiency strategies/resources are described in detail</li> </ul>		0		15
			5			
			15			

**Financial Management**

Management

30

Financial Management Points Earned

15

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
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#23 Financial Controls



The organization has adequate financial controls as evidenced by most recent audit report.

Financial Audit

Audit with no findings resolved findings  
 Audit with findings, agency has taken adequate and timely steps to resolve the findings  
 Audit with findings, agency has not taken adequate or timely steps to resolve the findings

5  
3  
0

5

#24 Federal Compliance

The agency adheres to HUD regulations with no findings. 2B4a

Yes - resolved findings 5  
 No - unresolved findings 0



0

#25 Cost Per Participant

The agency demonstrates cost effective service model as evidenced by cost per participants.

Total Request #6J9 \$142,339  
 "Total Persons" from 60

\$10,000+ 0  
 \$5,000-\$9,999 5  
 \$0-4,999 10

2372.317

10

#26 Matching Funds/Resources

Project costs are matched to the greatest extent by other sources.

Total Request #6J9 142,339  
 Total Match #6J12 \$35,585

0-25% 0  
 26-74% 5  
 75-100% 7  
 100%+ 10

25%

0



## Tri-County Homeless Interagency Council FY2021 CoC New Project Scorecard

**Applicant:** First Fruit Ministries

**Reviewer Name:** Drew Huver

**Project:** Wilmington Dream Center - PSH 3

The Salvation

**Reviewer Organization:** Army

**Applicant Years in Operation:** \_\_\_\_\_

**Reviewer Signature:** *Drew Huver*

**Date:** 10/20/2021

**Project Point Totals**      **Maximum Points Possible for TH-RRH, PSH, RRH**     

**Total Points Earned**     

**Maximum Points Possible for SSO**     

**CoC Participation**      **Attendance Threshold Met (Y/N)**     

**Participation Meets Threshold Requirements (Y/N)**     

*\*Must meet attendance threshold to be eligible for project review*

Input	Source	Raw Data	Measurement Intervals	Corresponding Measure	% Achieved	Threshold Met Y/N
<b>#1 Participation in Tri-HIC Meetings</b>						

Participation by attendance at Tri-HIC meetings 7/1/20-6/30/21 Instr: insert # meetings attended as Raw Data		<input style="width: 50px; text-align: center;" type="text" value="11"/>	0%-74% 75%-100%	Not Met Met	<input style="width: 50px; text-align: center;" type="text" value="100.0%"/>	<input style="width: 50px; text-align: center;" type="text" value="Y"/>
---	--	--	--------------------	----------------	--	---

<b>#2 Federal/State/Local Programs currently Administered</b>						
---	--	--	--	--	--	--

The applicants has no finding in the past 5 years or has findings were satisfactorily resolved by the agency and operational changes are documented to improve performance and outcomes.			0% 100%	Not Met Met	<input style="width: 50px; text-align: center;" type="text" value="Not Met"/>	<input style="width: 50px; text-align: center;" type="text" value="N"/>
--	--	--	------------	----------------	---	---

<b>#3 Participation in the Coordinated Entry Process</b>						
--	--	--	--	--	--	--

Project will participate in the coordinated entry process.	Application #3B3		No	Not Met		<input style="width: 50px; text-align: center;" type="text" value="Y"/>
	Application #3B4d for SSO projects		Yes	Met	X	

**Operational Capacity**      **Maximum Operational Points**     

**Operational Points Earned**     

Input	Source	Raw Data	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#4 Organizational Experience</b>						

experience to administer the	Application		No	0		
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proposed program effectively.	#2B1		Yes	10	X	10
-------------------------------	------	--	-----	----	---	----

#5 Leveraging Resources

The organization has experience and sufficient partnerships to leverage necessary resources.	Application #2B2		No	0		10
			Yes	10	X	

#6 Leadership

The organization has an active Board of Directors.	List of Board members Minutes from most recent BoD Mtg.		Board Established & Met Last Quarter	10	X	10
			Board Established & did not meet last quarter	5		
			No BoD	0		

#7 Organizational Management

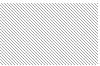

The basic management structure is adequate for project implementation and oversight.	Application #2B3		No	0		10
			Yes	10	x	

**Program Design**      **Maximum Program Design Points** 35      **Program Points Earned** 30

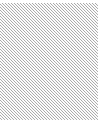

Input	Source	Raw Data	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
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#8 Project Scope

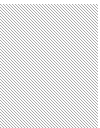
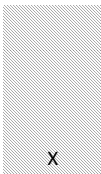
The project scope is complete, accurate and aligns with the			No	0		
---	--	--	----	---	--	--

organizational capacity and resources.	Application #3B1		Yes	15		<table border="1" data-bbox="1730 142 1837 207"><tr><td>15</td></tr></table>	15
15							


#9 Implementation Plan

The timeline for implementation is reasonable and steps have been adequately described.	Application #3B2, Attachment 3 (Project Narrative #1)		No	0		<table border="1" data-bbox="1730 435 1837 555"><tr><td>5</td></tr></table>	5
			5				
Yes	5						

#10 Housing Retention

The plan for assisting participants in gaining stable housing is complete and proposes an adequate level of support.	Application #3B2, Attachment 3 (Project Narrative #2)		No	0		<table border="1" data-bbox="1730 850 1837 977"><tr><td>10</td></tr></table>	10
			10				
Yes	10						

#11 Performance Improvement

Strategies used to evaluate one or more aspects of program performance.	Attachment 3 (Project Narrative #3)		Insufficient performance evaluation plan.	0	<table border="1" data-bbox="1730 1230 1837 1404"><tr><td>0</td></tr></table>	0
			0			
Effective performance evaluation plan.	5					

#11a (Exclusively DV Projects Only) Project Uses Data from an HMIS Comparable Database to Evaluate Performance.

The extent to which the provider uses HMIS comparable data to evaluate performance.

Attachment #4

\*Response Not Scored



**Housing First**

Maximum Housing First Points 40

Housing First Points Earned 40

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#12 Project Is Low Barrier</b>						

Project Narrative and Attachment 6 clearly demonstrate how each barrier will be eliminated

Attachment 3 (Project Narrative #4)

Enter a "1" for each barrier to housing the program will eliminate

Project will not screen out for Substance Abuse	1
Project will not screen out for lack of Income	1
Project will not screen out based on Criminal History	1
Project will Not Require Medication/Treatment Compliance for Entry	1

Project will reduce 1 barrier

5

Points Earned 15

Project will reduce 2-3 barriers

10

Project will reduce 4 barriers

15

X

<b>#13 Project Reduces Barriers to Retaining Housing</b>						
--	--	--	--	--	--	--

Project Narrative and Attachment 6 clearly demonstrate how each barrier will be eliminated

Attachment 3 (Project Narrative #5)

Enter a "1" for each barrier to retention the program will eliminate

Project will not evict based on service participation	1
Project will not evict based on progress on a service plan	1

Project will reduce 3-4 barriers

5

Points Earned 15

Project will not evict based on income loss or failure to improve on income	1	Project will reduce 5-6 barriers	10	
Project will not pursue eviction based on 1st time violation of non-standard lease	1	Project will reduce 7 barriers	15	X
Project will not evict based on medication/treatment compliance	1			
Project will not require sobriety to maintain housing	1			
Project will not limit overnight guests beyond standard lease requirements	1			

#14 Project Provides Adequate and Appropriate Support

Project describes a Housing First approach to service provision	Attachment 3 (Project Narrative #6)				Points Earned
Mark a 1 next to each Housing First Service Approach adopted					
Program will have a person-centered planning approach (goals and service engagement will be self directed)	1	No Service Approaches Adopted	0		10
Program will provide elective case management services, separate from property management & other basic services	1	1-2 service approaches adopted	5		
Program will take a case conference approach to addressing behavior issues and lease violations, prior to any eviction proceedings	1	3 service approaches	10	X	

**Local and National Priorities**

Maximum Priorities Points

35

Priorities Points Earned

4

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#15 Priority Populations</b>						
The project proposes to serve one or more priority population(s) identified in the CoC's most recent Comprehensive Data Analysis report.  Enter a "1" next to each population to be served.	Application #3B3		No Priority Populations	0	<input type="text" value="0"/>	<input type="text" value="0"/>
		Veterans	One priority population	5		
		Chronically Homeless	Two priority populations	10		
		Youth Families	Three or more priority populations	15		
		Victims of DV		#DIV/0!		
		Substance				
		Mentally Ill				

<b>#15a (Exclusively DV Projects Only) Project Improves Services/Safety for Victims of Domestic Violence.</b>						
The extent to which the project increases safety for victims of DV.	Attachment #4			*Response Not Scored		

<b>#16 Street to Home</b>						
The extent to which the project will serve people living in places not meant for habitation.  There is no 5c1	Application #5c1	Enter % from #5c1	0-25%	0		<input type="text"/>
			26-50%	5		
			51-75%	10		
			76-100%	15		

<b>#17 Project Type</b>							
Type of Project being proposed aligns with priorities identified in the CoC's most recent Comprehensive Data	Application 3A4	PSH	X	RRH	5	X	<input type="text" value="4"/>
		RRH		TH-RRH	5		
		TH-RRH		PSH	4		

Dedicated Plus SSO-Coordinated Entry

DedicatedPLUS

4

SSO

3



**Coordinated Entry**

Maximum Coordinated Entry Points

Coordinated Entry Points Earned

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#18 Outreach Plan</b>						

Project describes sufficient outreach strategy to reach the most vulnerable participants.

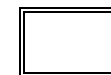
Application #5C2

No

0

Yes

10



<b>#19 Project Collaborates to Improve Services and Increase Access</b>						
---	--	--	--	--	--	--

The extent to which the project coordinates with other community partners to enhance services and promote their housing.

Attachment 3 (Project Narrative #7)

Minimal effort

0

Standard Effort  
Strong effort

5

10

X



**Connection to Mainstream Resources**

Maximum Mainstream Resource Points

Mainstream Resource Points Earned

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#20 Program Services</b>						

The program provides sufficient resources to help build self sufficiency

Attachment 3 (Project Narrative #8)

Number of services provided by applicant

4

0-2

3-4

5+

0

3

5

X





#21 Service Partnerships

The program has community partnerships to provide referrals for needed services	Attachment 3 (Project Narrative #8)	Number of services provided by a Partner	5	0-2	0	X	2
			3-5	2			
			6+	5			

#22 Plan to Increase Self Sufficiency

Project strategies to increase income and other aspects of self sufficiency are comprehensive and appropriate.	Attachment 3 (Project Narrative #9)	<p>Not at all:</p> <ul style="list-style-type: none"> <li>-One or fewer income-related strategies/resources are described</li> </ul> <p>OR</p> <ul style="list-style-type: none"> <li>-One or fewer other self-sufficiency strategies/resources are described</li> </ul> <p>Somewhat:</p> <ul style="list-style-type: none"> <li>-Multiple income and self-sufficiency strategies/resources are named, but no detail is provided</li> </ul> <p>OR</p> <ul style="list-style-type: none"> <li>-Strategies/resources described are minimal and unlikely to be effective</li> </ul> <p>Yes:</p> <ul style="list-style-type: none"> <li>-Two or more robust income-related strategies/resources are described in detail</li> </ul> <p>AND</p> <ul style="list-style-type: none"> <li>-Two or more robust other self-sufficiency strategies/resources are described in detail</li> </ul>		0	X	5
			5			
			15			

**Financial Management**

Management

30

Financial Management Points Earned

5

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
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#23 Financial Controls

The organization has adequate financial controls as evidenced by most recent audit report.

Financial Audit

Audit with no findings resolved findings  
 Audit with findings, agency has taken adequate and timely steps to resolve the findings  
 Audit with findings, agency has not taken adequate or timely steps to resolve the findings

5 X  
 3  
 0

5

#24 Federal Compliance

The agency adheres to HUD regulations with no findings. 2B4a

Yes - resolved findings

5

0

No - unresolved findings

0

X

#25 Cost Per Participant

The agency demonstrates cost effective service model as evidenced by cost per participants.

Total Request #6J9  
 "Total Persons" from

112,116  
 8

\$10,000+  
 \$5,000-\$9,999  
 \$0-4,999

0  
 5  
 10

14014.5

0

#26 Matching Funds/Resources

Project costs are matched to the greatest extent by other sources.

Total Request #6J9  
 Total Match #6J12

112,116  
 28,029

0-25%  
 26-74%  
 75-100%  
 100%+

0  
 5  
 7  
 10

25%

0



## Tri-County Homeless Interagency Council FY2021 CoC New Project Scorecard

**Applicant:** \_\_\_\_\_ FFM  
**Project:** \_\_\_\_\_ PSH new/reallocation  
**Applicant Years in Operation:** \_\_\_\_\_

**Reviewer Name:** \_\_\_\_\_ Michele B  
**Reviewer Organization:** \_\_\_\_\_ PAMH  
**Reviewer Signature:** \_\_\_\_\_  
**Date:** \_\_\_\_\_

**Project Point Totals**  
 Maximum Points Possible for TH-RRH, PSH, RRH   
 Maximum Points Possible for SSO

**Total Points Earned**

**CoC Participation** Attendance Threshold Met (Y/N)

**Participation Meets Threshold Requirements (Y/N)**

\*Must meet attendance threshold to be eligible for project review

Input	Source	Raw Data	Measurement Intervals	Corresponding Measure	% Achieved	Threshold Met Y/N
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**#1 Participation in Tri-HIC Meetings**

Participation by attendance at Tri-HIC meetings 7/1/20-6/30/21		<input style="width: 50px;" type="text"/>	0%-74%	Not Met	<input style="width: 50px;" type="text" value="0.0%"/>	<input style="width: 50px;" type="text" value="Y"/>
Instr: insert # meetings attended as Raw Data			75%-100%	Met		

**#2 Federal/State/Local Programs currently Administered**

The applicants has no finding in the past 5 years or has findings were satisfactorily resolved by the agency and operational changes are documented to improve performance and outcomes.			0%	Not Met	<input style="width: 50px;" type="text" value="0"/>	<input style="width: 50px;" type="text" value="N"/>
			100%	Met		

**#3 Participation in the Coordinated Entry Process**

Project will participate in the coordinated entry process.	Application #3B3	<input style="width: 50px;" type="text"/>	No	Not Met		<input style="width: 50px;" type="text" value="Y"/>
	Application #3B4d for SSO projects	<input style="width: 50px;" type="text"/>	Yes	Met		

**Operational Capacity** Maximum Operational Points

**Operational Points Earned**

Input	Source	Raw Data	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
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**#4 Organizational Experience**

experience to administer the proposed program effectively.	Application #2B1		No	0		
			Yes	10		<input style="width: 50px;" type="text" value="10"/>

#5 Leveraging Resources

The organization has experience and sufficient partnerships to leverage necessary resources.	Application #2B2	No	0		<input type="text" value="10"/>
		Yes	10		

#6 Leadership

The organization has an active Board of Directors.	List of Board members Minutes from most recent BoD Mtg.	Board Established & Met Last Quarter	10		<input type="text" value="10"/>
		Board Established & did not meet last quarter	5		
		No BoD	0		

#7 Organizational Management

The basic management structure is adequate for project implementation and oversight.	Application #2B3	No	0		<input type="text" value="10"/>
		Yes	10		

**Program Design**

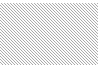
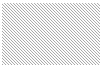
Maximum Program Design Points

Program Points Earned

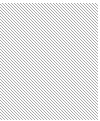
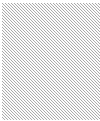
Input	Source	Raw Data	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
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#8 Project Scope

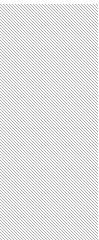
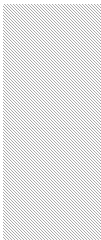
The project scope is complete, accurate and aligns with the		No	0
---	--	----	---

organizational capacity and resources.	Application #3B1		Yes	15		<input type="text" value="0"/>
--	------------------	---	-----	----	---	--------------------------------

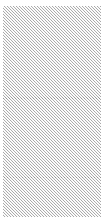
#9 Implementation Plan

The timeline for implementation is reasonable and steps have been adequately described.	Application #3B2, Attachment 3 (Project Narrative #1)		No	0		<input type="text" value="5"/>
			Yes	5		

#10 Housing Retention

The plan for assisting participants in gaining stable housing is complete and proposes an adequate level of support.	Application #3B2, Attachment 3 (Project Narrative #2)		No	0		<input type="text" value="0"/>
			Yes	10		

#11 Performance Improvement

Strategies used to evaluate one or more aspects of program performance.	Attachment 3 (Project Narrative #3)		Insufficient performance evaluation plan.	0	<input type="text" value="0"/>
			Effective performance evaluation plan.	5	

#11a (Exclusively DV Projects Only) Project Uses Data from an HMIS Comparable Database to Evaluate Performance.

The extent to which the provider uses HMIS comparable data to evaluate performance.

Attachment #4

\*Response Not Scored



**Housing First**

Maximum Housing First Points 40

Housing First Points Earned 35

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#12 Project Is Low Barrier</b>						

Project Narrative and Attachment 6 clearly demonstrate how each barrier will be eliminated

Attachment 3 (Project Narrative #4)

Enter a "1" for each barrier to housing the program will eliminate

Project will not screen out for Substance Abuse	1
Project will not screen out for lack of Income	1
Project will not screen out based on Criminal History	1
Project will Not Require Medication/Treatment Compliance for Entry	1

Project will reduce 1 barrier

5

Project will reduce 2-3 barriers

10

Project will reduce 4 barriers

15

Points Earned

15

<b>#13 Project Reduces Barriers to Retaining Housing</b>						
--	--	--	--	--	--	--

Project Narrative and Attachment 6 clearly demonstrate how each barrier will be eliminated

Attachment 3 (Project Narrative #5)

Enter a "1" for each barrier to retention the program will eliminate

Project will not evict based on service participation	1
Project will not evict based on progress on a service plan	1

Project will reduce 3-4 barriers

5

Points Earned

10

Project will not evict based on income loss or failure to improve on income	1	Project will reduce 5-6 barriers	10
Project will not pursue eviction based on 1st time violation of non-standard lease	1	Project will reduce 7 barriers	15
Project will not evict based on medication/treatment compliance	1		
Project will not require sobriety to maintain housing	1		
Project will not limit overnight guests beyond standard lease requirements	1		

#14 Project Provides Adequate and Appropriate Support

Project describes a Housing First approach to service provision	Attachment 3 (Project Narrative #6)				Points Earned
Mark a 1 next to each Housing First Service Approach adopted					
Program will have a person-centered planning approach (goals and service engagement will be self directed)	1	No Service Approaches Adopted	0		10
Program will provide elective case management services, separate from property management & other basic services	1	1-2 service approaches adopted	5		
Program will take a case conference approach to addressing behavior issues and lease violations, prior to any eviction proceedings	1	3 service approaches	10		

**Local and National Priorities**

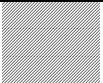
Maximum Priorities Points

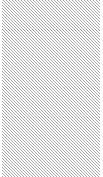
35

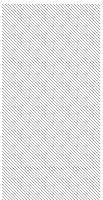
Priorities Points Earned

10

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#15 Priority Populations</b>						
The project proposes to serve one or more priority population(s) identified in the CoC's most recent Comprehensive Data Analysis report.  Enter a "1" next to each population to be served.	Application #3B3		No Priority Populations	0	<input type="text" value="1"/>	<input type="text" value="5"/>
		Veterans	One priority population	5		
		Chronically Homeless	Two priority populations	10	<b>#DIV/0!</b>	
		Youth Families	Three or more priority populations	15		
		Victims of DV				
		Substance				
Mentally Ill						

<b>#15a (Exclusively DV Projects Only) Project Improves Services/Safety for Victims of Domestic Violence.</b>						
The extent to which the project increases safety for victims of DV.	Attachment #4			*Response Not Scored		

<b>#16 Street to Home</b>							
The extent to which the project will serve people living in places not meant for habitation.	Application #5c1	Enter % from #5c1	<input type="text"/>	0-25%	0		
				26-50%	5		<input type="text" value="0"/>
				51-75%	10		
				76-100%	15		

<b>#17 Project Type</b>						
Type of Project being proposed aligns with priorities identified in the CoC's most recent Comprehensive Data	Application 3A4	PSH	<input type="text" value="1"/>	RRH	5	
		RRH		TH-RRH	5	
		TH-RRH		PSH	4	



Dedicated  
Plus  
SSO-  
Coordinated  
Entry


DedicatedPLUS

4


SSO

3

**Coordinated Entry**

Maximum Coordinated Entry Points

20
----

Coordinated Entry Points Earned

10
----

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#18 Outreach Plan</b>						

Project describes sufficient outreach strategy to reach the most vulnerable participants.

Application #5C2


No  
Yes

0  
10


0
---

<b>#19 Project Collaborates to Improve Services and Increase Access</b>						
---	--	--	--	--	--	--

The extent to which the project coordinates with other community partners to enhance services and promote their housing.

Attachment 3 (Project Narrative #7)

Minimal effort  
Standard Effort  
Strong effort

0  
5  
10


10
----

**Connection to Mainstream Resources**

Maximum Mainstream Resource Points

25
----

Mainstream Resource Points Earned

12
----

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#20 Program Services</b>						

The program provides sufficient resources to help build self sufficiency

Attachment 3 (Project Narrative #8)

Number of services provided by applicant

6
---

0-2  
3-4  
5+

0  
3  
5


5
---

#21 Service Partnerships

The program has community partnerships to provide referrals for needed services	Attachment 3 (Project Narrative #8)	Number of services provided by a Partner	5	0-2	0		2
			3-5	2			
			6+	5			

#22 Plan to Increase Self Sufficiency

Project strategies to increase income and other aspects of self sufficiency are comprehensive and appropriate.	Attachment 3 (Project Narrative #9)	<p>Not at all:                      -One or fewer income-related strategies/resources are described                      OR                      -One or fewer other self-sufficiency strategies/resources are described                      Somewhat:                      -Multiple income and self-sufficiency strategies/resources are named, but no detail is provided                      OR                      -Strategies/resources described are minimal and unlikely to be effective</p> <p>Yes:                      -Two or more robust income-related strategies/resources are described in detail                      AND                      -Two or more robust other self-sufficiency strategies/resources are described in detail</p>		0		5
				5		
				15		

**Financial Management**

Management

30

Financial Management Points Earned

5

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
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#23 Financial Controls

The organization has adequate financial controls as evidenced by most recent audit report.

Financial Audit

Audit with no findings resolved findings  
 Audit with findings, agency has taken adequate and timely steps to resolve the findings  
 Audit with findings, agency has not taken adequate or timely steps to resolve the findings

5  
3  
0

5
---

#24 Federal Compliance

The agency adheres to HUD regulations with no findings. 2B4a

Yes - resolved findings  
 No - unresolved findings

5  
0

0
---

#25 Cost Per Participant

The agency demonstrates cost effective service model as evidenced by cost per participants.

Total Request #6J9	\$112,116
"Total Persons" from	28029

\$10,000+  
 \$5,000-\$9,999  
 \$0-4,999

0  
5  
10

4
---

0
---

#26 Matching Funds/Resources

Project costs are matched to the greatest extent by other sources.

Total Request #6J9	112,116
Total Match #6J12	\$28,029

0-25%  
 26-74%  
 75-100%  
 100%+

0  
5  
7  
10

25%
-----

0
---



## Tri-County Homeless Interagency Council FY2021 CoC New Project Scorecard

**Applicant:** Cape Fear Council of Governments  
**Project:** Hopewood  
**Applicant Years in Operation:** \_\_\_\_\_

**Reviewer Name:** Leslie Smiley  
**Reviewer Organization:** \_\_\_\_\_  
**Reviewer Signature:** \_\_\_\_\_  
**Date:** 10/28/2021

**Project Point Totals**  
 Maximum Points Possible for TH-RRH, PSH, RRH   
 Maximum Points Possible for SSO

**Total Points Earned**

**CoC Participation** Attendance Threshold Met (Y/N)

**Participation Meets Threshold Requirements (Y/N)**

\*Must meet attendance threshold to be eligible for project review

Input	Source	Raw Data	Measurement Intervals	Corresponding Measure	% Achieved	Threshold Met Y/N
-------	--------	----------	-----------------------	-----------------------	------------	-------------------

**#1 Participation in Tri-HIC Meetings**

Participation by attendance at Tri-HIC meetings 7/1/20-6/30/21		<input style="width: 30px;" type="text" value="Y"/>	0%-74%	Not Met	<input style="width: 30px;" type="text" value="Met"/>	<input style="width: 30px;" type="text" value="Y"/>
Instr: insert # meetings attended as Raw Data			75%-100%	Met		

**#2 Federal/State/Local Programs currently Administered**

The applicants has no finding in the past 5 years or has findings were satisfactorily resolved by the agency and operational changes are documented to improve performance and outcomes.			0%	Not Met	<input style="width: 30px;" type="text" value="Met"/>	<input style="width: 30px;" type="text" value="Y"/>
			100%	Met		

**#3 Participation in the Coordinated Entry Process**

Project will participate in the coordinated entry process.	Application #3B3		No	Not Met		<input style="width: 30px;" type="text" value="Y"/>
	Application #3B4d for SSO projects		Yes	Met		

**Operational Capacity** Maximum Operational Points

**Operational Points Earned**

Input	Source	Raw Data	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
-------	--------	----------	-----------------------	----------------------	------------	---------------

**#4 Organizational Experience**

experience to administer the proposed program effectively.	Application #2B1		No	0		
			Yes	10		<input style="width: 30px;" type="text" value="10"/>

#5 Leveraging Resources

The organization has experience and sufficient partnerships to leverage necessary resources.	Application #2B2	No	0		<input type="text" value="10"/>
		Yes	10		

#6 Leadership

The organization has an active Board of Directors.	List of Board members Minutes from most recent BoD Mtg.	Board Established & Met Last Quarter	10		<input type="text" value="10"/>
		Board Established & did not meet last quarter	5		
		No BoD	0		

#7 Organizational Management

The basic management structure is adequate for project implementation and oversight.	Application #2B3	No	0		<input type="text" value="10"/>
		Yes	10		

**Program Design**      Maximum Program Design Points

**Program Points Earned**

Input	Source	Raw Data	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
#8 Project Scope						

The project scope is complete, accurate and aligns with the		No	0
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organizational capacity and resources.

Application #3B1



Yes

15



15

#9 Implementation Plan

The timeline for implementation is reasonable and steps have been adequately described.

Application #3B2, Attachment 3 (Project Narrative #1)



No

0

Yes

5



5

#10 Housing Retention

The plan for assisting participants in gaining stable housing is complete and proposes an adequate level of support.

Application #3B2, Attachment 3 (Project Narrative #2)



No

0

Yes

10



#11 Performance Improvement

Strategies used to evaluate one or more aspects of program performance.

Attachment 3 (Project Narrative #3)

Insufficient performance evaluation plan.

0

Effective performance evaluation plan.

5



5

#11a (Exclusively DV Projects Only) Project Uses Data from an HMIS Comparable Database to Evaluate Performance.

The extent to which the provider uses HMIS comparable data to evaluate performance.

Attachment #4

\*Response Not Scored



**Housing First**

Maximum Housing First Points 40

Housing First Points Earned 35

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#12 Project Is Low Barrier</b>						

Project Narrative and Attachment 6 clearly demonstrate how each barrier will be eliminated

Attachment 3 (Project Narrative #4)

Enter a "1" for each barrier to housing the program will eliminate

Project will not screen out for Substance Abuse	1
Project will not screen out for lack of Income	1
Project will not screen out based on Criminal History	1
Project will Not Require Medication/Treatment Compliance for Entry	1

Project will reduce 1 barrier

5

Project will reduce 2-3 barriers

10

Project will reduce 4 barriers

15

Points Earned

15

<b>#13 Project Reduces Barriers to Retaining Housing</b>						
--	--	--	--	--	--	--

Project Narrative and Attachment 6 clearly demonstrate how each barrier will be eliminated

Attachment 3 (Project Narrative #5)

Enter a "1" for each barrier to retention the program will eliminate

Project will not evict based on service participation	1
Project will not evict based on progress on a service plan	1

Project will reduce 3-4 barriers

5

Points Earned

15

Project will not evict based on income loss or failure to improve on income	1	Project will reduce 5-6 barriers	10
Project will not pursue eviction based on 1st time violation of non-standard lease	1	Project will reduce 7 barriers	15
Project will not evict based on medication/treatment compliance	1		
Project will not require sobriety to maintain housing	1		
Project will not limit overnight guests beyond standard lease requirements	1		

#14 Project Provides Adequate and Appropriate Support

Project describes a Housing First approach to service provision	Attachment 3 (Project Narrative #6)				Points Earned
Mark a 1 next to each Housing First Service Approach adopted					
Program will have a person-centered planning approach (goals and service engagement will be self directed)	1	No Service Approaches Adopted	0		5
Program will provide elective case management services, separate from property management & other basic services	1	1-2 service approaches adopted	5		
Program will take a case conference approach to addressing behavior issues and lease violations, prior to any eviction proceedings		3 service approaches	10		

**Local and National Priorities**

Maximum Priorities Points

35

Priorities Points Earned

9



Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned		
<b>#15 Priority Populations</b>								
The project proposes to serve one or more priority population(s) identified in the CoC's most recent Comprehensive Data Analysis report.  Enter a "1" next to each population to be served.	Application #3B3	Veterans		No Priority Populations	0	<input type="text" value="1"/>	<input type="text" value="5"/>	
		Chronically Homeless	1	One priority population	5			
		Youth Families		Two priority populations	10			
		Victims of DV		Three or more priority populations	15			#DIV/0!
		Substance Mentally Ill						

<b>#15a (Exclusively DV Projects Only) Project Improves Services/Safety for Victims of Domestic Violence.</b>						
The extent to which the project increases safety for victims of DV.	Attachment #4				*Response Not Scored	

<b>#16 Street to Home</b>							
The extent to which the project will serve people living in places not meant for habitation.	Application #5c1	Enter % from #5c1	<input type="text"/>	0-25%	0		<input type="text"/>
				26-50%	5		
				51-75%	10		
				76-100%	15		

<b>#17 Project Type</b>							
Type of Project being proposed aligns with priorities identified in the CoC's most recent Comprehensive Data	Application 3A4	PSH	<input type="text" value="x"/>	RRH	5		<input type="text" value="4"/>
		RRH		TH-RRH	5		
		TH-RRH		PSH	4		

Dedicated  
Plus  
SSO-  
Coordinated  
Entry


DedicatedPLUS

4


SSO

3

**Coordinated Entry**

Maximum Coordinated Entry Points

20
----

Coordinated Entry Points Earned

10
----

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#18 Outreach Plan</b>						

Project describes sufficient outreach strategy to reach the most vulnerable participants.

Application #5C2


No  
Yes

0  
10


0
---

<b>#19 Project Collaborates to Improve Services and Increase Access</b>						
---	--	--	--	--	--	--

The extent to which the project coordinates with other community partners to enhance services and promote their housing.

Attachment 3 (Project Narrative #7)

Minimal effort  
Standard Effort  
Strong effort

0  
5  
10


10
----

**Connection to Mainstream Resources**

Maximum Mainstream Resource Points

25
----

Mainstream Resource Points Earned

22
----

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
<b>#20 Program Services</b>						

The program provides sufficient resources to help build self sufficiency

Attachment 3 (Project Narrative #8)

Number of services provided by applicant


0-2  
3-4  
5+

0  
3  
5


5
---

#21 Service Partnerships

The program has community partnerships to provide referrals for needed services	Attachment 3 (Project Narrative #8)	Number of services provided by a Partner				2
			0-2	0		
			3-5	2		
			6+	5		

#22 Plan to Increase Self Sufficiency

Project strategies to increase income and other aspects of self sufficiency are comprehensive and appropriate.	Attachment 3 (Project Narrative #9)	<p>Not at all:</p> <ul style="list-style-type: none"> <li>-One or fewer income-related strategies/resources are described</li> </ul> <p>OR</p> <ul style="list-style-type: none"> <li>-One or fewer other self-sufficiency strategies/resources are described</li> </ul> <p>Somewhat:</p> <ul style="list-style-type: none"> <li>-Multiple income and self-sufficiency strategies/resources are named, but no detail is provided</li> </ul> <p>OR</p> <ul style="list-style-type: none"> <li>-Strategies/resources described are minimal and unlikely to be effective</li> </ul> <p>Yes:</p> <ul style="list-style-type: none"> <li>-Two or more robust income-related strategies/resources are described in detail</li> </ul> <p>AND</p> <ul style="list-style-type: none"> <li>-Two or more robust other self-sufficiency strategies/resources are described in detail</li> </ul>			15
			0		
			5		

**Financial Management**

Management

30

Financial Management Points Earned

5

Input	Source	Raw Data "Total Units"	Measurement Intervals	Corresponding Points	% Achieved	Points Earned
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#23 Financial Controls

The organization has adequate financial controls as evidenced by most recent audit report.

Financial Audit

Audit with no findings resolved findings  
 Audit with findings, agency has taken adequate and timely steps to resolve the findings  
 Audit with findings, agency has not taken adequate or timely steps to resolve the findings

5  
3  
0

0
---

#24 Federal Compliance

The agency adheres to HUD regulations with no findings. 2B4a

Yes - resolved findings  
 No - unresolved findings

5  
0

5
---

#25 Cost Per Participant

The agency demonstrates cost effective service model as evidenced by cost per participants.

Total Request #6J9  
 "Total Persons" from

\$220,000
16

\$10,000+  
 \$5,000-\$9,999  
 \$0-4,999

0  
5  
10

13750
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0
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#26 Matching Funds/Resources

Project costs are matched to the greatest extent by other sources.

Total Request #6J9  
 Total Match #6J12

220,000
\$55,000

0-25%  
 26-74%  
 75-100%  
 100%+

0  
5  
7  
10

25%
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0
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